



ANNUAL REPORT

2009-2010



Registered Office: British Association of Snowsport Instructors (BASI)

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Dear Fellow BASI Member,

In This booklet you will find a package of important documents which will be discussed at the Annual General Meeting on 2nd October 2010 at The Snow Centre, Hemel Hempstead, England at 4-5pm:

The Directors Annual Reports/Round ups of the year

The Nominees for the Board of Directors

Special & Ordinary Resolutions

Voting details for all resolutions

Please note that the Minutes of the 2009 AGM have been posted on the BASI Website in the Members Area.

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Full Board of Directors 2009-10

Chairman	- Andrew Lockerbie
Adaptive Director	- Jane Stevens
Alpine Director/Vice Chairman	- Gareth Roberts
Nordic Director	- Heathley Clarke
Snowboard Director	- Ben Kinnear
Telemark Director	- Joe Beer
Financial Director	- Alan Stewart
Legal Director	- Coral Riddell
Marketing Director	- Andi McCann
Member's Ombudsman	- Robbie Young
Trainers Director	- Les Ward
Secretary	- Shona Tate
International Representative	- Vittorio Caffi (co-opted)

*Any BOD member can be contacted directly from the BOD section of the BASI Website

Chairman's Annual Report 2009-10



Andrew Lockerbie

Since my election as Chairman in November 2004 I have managed to steer the association through some interesting and challenging times and I am grateful of the help and support from key members of the BASI board and the hard working staff at BASI HQ. In my report I have summarised some of the key achievements during the past six years.

International Relations

Within a week of starting I took on additional responsibilities, assuming the role of acting CEO and quickly became BASI's representative on important international matters, ensuring that BASI maintained its highly respected worldwide reputation.

Highlights during my term included negotiating with local officials in the Aosta Valley to get the law changed so that Level 2's and 3's could work legally as well as the conclusion of an agreement with Giles Chabert where BASI qualified snowboard instructors could work in France. We have had our international representative, Susie Berry included in the organisation of the EuroTest as part of FEMPS. To ensure fairness for all BASI candidates.

To maintain the credibility of BASI on an international level we have continued to work with the ISIA, sending a successful team to represent us at the INTERSKI congress in Korea 2007 and hosting the ISIA conference in Aviemore last May. We have selected a new team to represent BASI in all disciplines at the INTERSKI Congress in St Anton in 2011. We have also gained membership of IVSS, the association that represents the development within schools and colleges.

Employment & Staffing

Upon starting as Chairman and CEO stand in, I recognised that in the past the association had been burdened with substantial financial liabilities due to compensation pay outs for termination of staff contracts and I felt it necessary to employ professional advisors on employment law and health and safety

matters. Therefore the services of Citation were engaged to advise and insure the association against any disputes arising in the future. This has brought about a substantial saving to BASI.

During the winter of 2005 I oversaw the recruitment of a new CEO (Peter Kuwall) together with the aid of a professional recruitment company and the assistance of board members Fiona Young and Gerry Gosling. Due to Peter's departure in October 2008, I again assumed the role of acting CEO with an objective of improving working practises and re-structuring the office environment. I'm very pleased to have overseen the recruitment process that Alan Stewart, Vittorio Caffi and Bill Baird conducted which lead to the appointment of our new CEO, Fergus Waters who joined BASI in May 2010.

Other key appointments during my term, as Chairman, included hiring the full time services of Dave Renouf as Operations Manager and Sean Langmuir as Training Manager, both critical to maintain our effectiveness and provide a professional service to our membership as the association continues to grow and develop.

Courses & Qualifications

A milestone has been the Introduction of Level 1 courses in the UK and these qualifications can now be taken on the outdoor artificial slopes and indoor snow centres. Level 1 was formerly a foundation course and I'm pleased that as a stand alone qualification it now represents a clear pathway for instructors to start working in a closed environment and on the artificial slopes within the UK before progressing, to finding a full time career and being able to work all over the world in the mountains. The establishment of our three centres of excellence at Hemel Hempstead, Chill Factore and the Tamworth Snowdome has allowed us to provide and deliver a range of courses across many of our disciplines, and the help of these centres has been critical.

The successful outcome of negotiations with Snowsport Scotland resulted in an agreement where Level 1 courses will be administered by Snowsports Scotland and delivered, in Scotland, the main benefit being joint membership and a consistent progression to the Level 2 awards.

The "Safe Guarding Children" element of the Level 1 course is now a separate module online whereas previously it was delivered by the training body. This element of the syllabus covers dealing with children and vulnerable young adults and an online module has been implemented.

We have made substantial progress with all the home nations towards a unified coaching scheme agreeing a clear pathway for coaches from grass roots club level through to elite performance. These negotiations and developments will continue.

BASI approved GAP courses have now been restructured and working with two recognised European Business Partners this continues to be a substantial source of revenue for the association. We look forward to this program being developed and opened up to more providers.

In addition, an initiative has been launched to award BASI Training Centre status, in France initially, to

organisations that offer the facility to aspiring instructors to develop their skills by working within an established snowsports school. Status will be awarded to snowsport schools that can demonstrate the fulfilment of stringent pre-set criteria, designed to offer employment and work experience to trainees through the BASI teaching system.

Communication

When I originally stood for the role of Chairman it was my intention to improve the quality and level of communication between the BASI office, the Board of Directors and BASI members. This has been achieved with the introduction of regular board reports published in the newsletter, offers from Directors for regular feedback from members, improvement in the quality of BASI News and the introduction of an e-newsletter together with updates to the website, the employment of an online community manager and a PR agency to improve both internal and external communication.

Our corporate identity has been updated with a new fresh look and a brand manual containing corporate guidelines, developed to ensure the accurate reproduction of branding and logos.

The commission of a History of BASI book will highlight the first "50 years of BASI" and ensure that an archive of our history will be recorded for the benefit of past, present and future members. This has contributions from many members from the original days of BASI and we are all looking forward to this publication being completed for 2012.

Membership Services

Services to our members have been improved with the introduction of a "members only" insurance scheme. This project has proved financially very beneficial to BASI and will be expanded to the general public in 2010.

Whilst membership and course numbers have continued to increase, we have also examined new ways in which to retain members including the addition and development of services and benefits which might be of interest such as insurance and equipment offers.

Re-structure

To protect members from financial liability, the structure of the association has been changed to a company "limited by guarantee".

As part of the modernisation process, four years of discussion to agree a national standard and identify a common pathway for instructing with the Home Nation Governing Bodies was brought to a conclusion with the rejection of the scheme. However it did bring about the introduction of our coaching scheme level 1 -4 and the level 1 Instructor qualifications.

Our Affiliate scheme has been reviewed providing a fresh approach to improving an approval system that would cover a range of different service providers in the snowsports market including gaining AAA and LOTC (Adventurous Activity Association and Learning outside the Classroom kite mark status). Centres offering snowsports instruction could become a BASI Affiliate Snowsports Centre if they achieved a quality standard.

Office & Re-location

In response to a remit from the board I supervised the planned research, acquisition, re-location and refurbishment of our new offices, the move from Glenmore to Grantown on Spey took place, instrumental was ensuring that we increased our reserves in order that the purchase of the building was made possible without incurring any debt, a great deal of thanks needs to go to Peter Kuwall for making this happen. In summer of 2009 we celebrated the move with an official opening ceremony attended by members past and present, local dignitaries and our President Sir Clive Woodward.

Within the office, it was found that few internal administration processes were in place therefore operating procedures were closely examined and a structure for the effective sharing of information between departments was developed including weekly staff meetings. This process also involved the emergence of a Senior Management Team and monthly department projections with agreed key performance indicators.

To improve the efficiency of our IT systems a new IT company, Firefly, has been commissioned to provide assistance and professional advice in the future.

Corporate

On a corporate level or activities have been varied. In our search for a new President, Sir Clive Woodward was approached and accepted to act as a figurehead for the association.

To support coaching at both elite performance and grass roots level we have worked closely with Snowsports Great Britain until its recent demise and intend to pledge our support of activities of the new British Ski and Snowboard.

In 2009 membership of the Central Council for Physical Recreation (CCPR) was instigated, providing

BASI with the opportunity to associate with governing bodies from other sporting organisations.

Within our Board of Directors we now have newly defined areas of representation with the introduction of Directors that have responsibility for Legal, Marketing, Finance as well as a Secretary to organise the regular board meetings.

Strategic

The Five Year Plan leads up until 2014 which identifies and sets targets to be achieved that will allow the future development of the association to ensure that it retains its status within international circles by improving the employability of its members. The Plan outlines our mission statement – “To Be the Best in the World”, and leaves specific clearly defined aims and objectives. This is now to be developed by the new management, I am confident that this will provide a strong legacy to future BASI members and staff and I'm pleased to have played a part in its development.

As you can see from reading the above it has been a busy few years!

I am leaving the post as Chairman with the association in a very strong financial position with a brilliant team of staff and effective board of directors.

It has been both an honour and a privilege to have served the association as Chairman and I look forward to handing over to the new elected Chair at the AGM in October. I wish them every success in the future and hope that BASI continues to go from strength to strength Nationally & Internationally.

Andrew Lockerbie
Chairman
andrew@basi.org.uk

Representatives from the BASI Board of Directors ISIA Congress, hosted by BASI in Aviemore, May 2010



CEO REPORT 2009/2010



Fergus Waters

Finance

As you will see from the annual accounts we have had a good year and significantly increased our income through improved sales of courses from 3132 to 3526, increased membership from 5016 to 5618. Contributing to this has been the improved delivery of the adaptive programme plus keeping the costs in control for, all of our courses, improved use of trainers and more effective use of our resources. Despite increased activity we have also kept the office costs in line with the previous years.

Significant events were also met from within the trading revenue including the highly successful ISIA Congress and the legal challenges to establish Training Centres in France and recognition of BASI qualifications in Austria as well as other legal outgoings.

While we have a greater allowance for depreciation this reflects the increased asset base for BASI, and therefore has helped the positive cash position at the end of the year, which means BASI is in a healthy state. The Executive has achieved the Board's ambition of ring fencing an additional reserve of £50,000 in this financial year against future commitments.

Training

Results

Courses	% Pass rate 09/10	% Pass rate 08/09
Alpine Level 1	88%	87%
Alpine Level 2	80%	85%
Alpine Level 3	62%	74%
Alpine Level 4	46%	56%
Alpine Development Coach	90%	81%
Snowboard Level 1	87%	80%
Snowboard Level 2	80%	76%
Snowboard Level 3	70%	41%
Snowboard Freestyle Coach Level 2	72%	83%
Adaptive	98%	81%
Nordic	98%	95%
Telemark	95%	96%
Mountain Safety	88%	93%
Total number of course places run	3526	3132

There has been a decrease in the pass rates for Alpine L2 and above, despite the increase in the numbers of courses being run. This coincides with the development of Gap year courses. Snowboarding has seen a steady increase in pass rates without a coincidental increase in Gap year courses for this discipline. The low levels of attendees on the Snowboard Freestyle Coach courses and a small change in the pass rates affect the percentage rates significantly. Adaptive has seen an increase, as members are considering this as a productive second discipline and it is recognised as a stand alone discipline. Nordic and Telemark remain steady with comparable course success figures to previous years.

New course development

New coaching courses have been developed in line with the Home Nations and UKCC and are being developed across all disciplines under the leadership of Ross Green. Adaptive are developing a new L1

course aimed to be able to be delivered on outdoor artificial ski slopes and the content will cover learning difficulties and the visually impaired. Nordic have drafted out a new scheme starting with courses in the UK on roller skis through to on snow, meeting the minimum ISIA standards.

Resource development

During the summer of 2010 the new Snowboard DVD is being completed coordinated by Ben Kinnear with the help of all of the snowboard Trainers. The Alpine Manual is being refreshed under the editorship of Paul Garner and this will be available from October onwards. Nordic has an extensive new manual produced after a great effort by Mick Bartlett and supported by the Nordic Trainers. All of the Work Books and pre course information materials have been updated across the disciplines. Many thanks to all the contributors and project leaders for making these developments happen.

Trainer's conference

At the end of the Spring course in Hintertux, we held a very useful Trainers Conference that reviewed the work of the previous season looking at the strengths and weaknesses of the courses materials and took forward a number of issues including the development of course materials and trainers reviews. The results of this work will be included in the Trainers Training event preceding the AGM.

Trainer reviews

As a result of the spring conference we have established a panel to review the appointment of Trainers and to work towards a clear and transparent system for developing the sub contracted staff. The first meeting of this panel took place during the summer of 2010 with all trainers receiving feedback.

Trainer training/Interski/new course directory

The 2011 Interski Congress is due to take place in St Anton in January and we will be represented by an exciting team of top skiers, snowboarders and adaptive members. The team, led by Andy McCann, has been preparing for the demonstrations and workshops and we are looking forwards to an outstanding event using this platform to raise our profile in front of a world class audience, underlining the excellence of our system and improving the acceptance of our qualifications around the world.

The new BASI Course Directory is being extended to cover eighteen months in the next edition. This will allow us to cover two seasons and give members a greater opportunity to plan ahead. We are planning to continue to produce the Directory as far in advance as practicable in response to membership feedback.

Office procedures

The new office systems are bedding in and the improvements in the systems have allowed staff to deal with enquiries from members more efficiently and with greater accuracy at no increased cost despite the large increase in membership and additional activity in training and other areas of our operations.

Structure

When I came into post at the end of May I inherited the existing structure and a busy but stable ship. While we look to the future and consider how we may develop and progress, the staff and the structure are coping admirably with the pressures of existing business. Any new structures, when developed and deployed, will enable the business to grow further. The obvious absence of a Training Manager is focusing us on the need to support the delivery and development of our products within any new structure.

Also introduced to the office this year was Karen Race who many of you will have contacted in her role as the new Receptionist.

Going forwards

We have achieved membership of the Central Council for Physical Recreation (CCPR) in recognition of our position as the UK provider for instructor and coaching qualifications. We have also been appointed to be the UK representative to the International Federation of Schools and Colleges (IVSS) which promotes snowsports to schools and colleges across the world. Membership of both these organisations further raises BASI's reputation and credibility and strengthens our ability to support our members in the marketplace.

We are looking to pursue the establishment of the Training Centres in France and the recognition of our qualifications in Austria which, while already started, will take another two years to reach a conclusion through the EU systems. In the meantime, we will be progressing this as quickly as practicable, in France, with the assistance of BASS Morzine and New Generation. In Austria, Switzerland and Andorra we are working directly with their national and regional authorities plus the local ski schools to ensure the employability of our members.

I will be working with the Board and staff to develop the strategy and structures for the future and to refresh the business plan for the next few years as we go into what will be a very exciting time for our Association.

Fergus Waters
CEO
basi@basi.org.uk



Adaptive Director - Annual Report 2009-10



Jane Stevens

The Adaptive team have been very busy over the last season. We have successfully changed our structure to come more in to line with BASI Alpine courses and moved to a more continual assessment based structure. This we have found has provided our candidates with more on snow continual learning time and therefore increased our percentage pass rates.

We are now also a stand alone qualification and you can view our pathway on the new BASI web page.

We ran 6 level 1 courses, 4 in the Alps and 2 indoors in Hemel and Chill Factor with a 100% pass rate. We are also at this time very busy over the summer period, with Level 1 courses in numerous indoor snow zones.

3 level 2 courses were run over the winter period in Zermatt, Bavaria and Hintertux, all receiving good feedback from the candidates with regards to our new structure. Our Level 3 course was cancelled due to lack of numbers however we will run one in Hintertux in 2011 regardless of numbers.

Please note that information regarding resits that candidates may need to do coming from the old structure will be posted on the BASI website. There is a need for those needing to do this to complete these by November of this year.

Please contact the office if you wish to book on to a resit.

There has also been a big uptake on our Simon Brooke Bursary. If you wish to apply for this it will subsidise you 75% of the course fees.

Thank you to all of you who have attended an adaptive course and also to all of our adaptive trainers.

Jane Stevens
Adaptive Director
jane@basi.org.uk



Alpine Director (Vice Chair) - Annual Report 2009-10

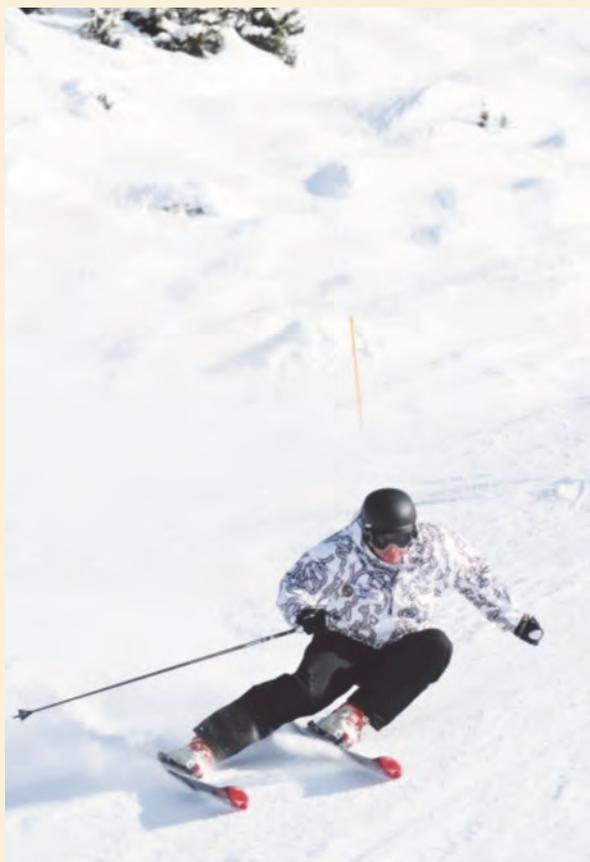


Gareth Roberts

Hello everyone, well I trust you all had a fantastic winter! I know the snow conditions were great for almost all of us, even those who stayed in Scotland! It has been said that the Cairngorms had the best snow for the past 25-30yrs. Let us hope that this is the beginning of many good snow years to come for Scotland.

The Alpine courses have again proved to be even more popular this past year. Many candidates, from all over the globe, have been successfully completing their modules throughout the winter and in the UK. The challenges, difficulties and interruption of flights due to the volcanic ash cloud did not put anyone off attending Hintertux for the end of season Spring Courses, a really great effort from everyone involved. The spring courses are great, always well attended by candidates having completed a season on snow and a huge demand from the Trainers wanting to staff them! Don't forget the Gap courses have grown in popularity during the autumn and winter, the result being a huge number of very happy and successful candidates emerging with qualifications after their courses. It is a fantastic experience if you can get on one!

The summer calendar of Alpine courses and refreshers ran really well this year. We have seen an increase in numbers with almost every course planned fully booked. We have great facilities now in the UK that allow you all to keep your hand on the pulse during the out of season times! Check on the



BASI website for the closest slope to you. Make sure you keep up to date and book early to confirm your refresher space, these courses are very popular.

Touches over 4000 candidate spaces have been filled this year on courses all over the world! A brilliant pass rate this year has seen over 1250 candidates have been successful at achieving their Level 1, over 690 their Level 2, 122 their Level 3 Tech, 77 their Level 3 Teach, 85 their Level 4 Tech and 44 their Level 4 Teach. Whether your goal is to complete all the Alpine levels or just the first one or two the level of dedication, hard work and determination shown by our Alpine members is amazing. A great achievement, congratulations to you all.

This year has seen a great increase in the success at the Eurotest too. Results have shown that 110 BASI members have finally achieved their goal. Here again a huge amount of dedication, time, money and effort paid off! This is a truly fantastic result causing many other nations to ask us 'what is it that we are doing to be so successful'!

Last March a team of Trainers were sent to the Crystal Ski Fest 2010, which took place in Sestriere, Italy. The reception from the 130 plus British Skiers was fantastic. A step up on the overall event from the previous year and following a number of meetings and discussions since will be even bigger next year! This event is a wonderful opportunity to promote British Ski Tuition and the role that BASI has in creating this. The feedback received from the Crystal and its clients is very positive and only highlights the need to promote and the supply of British Snowsport Teachers.

The new Alpine Manual and other new resources will be available this coming winter to assist you on your journey with us. It is a never-ending job keeping the resources up to date, as you are well aware! The 'goalposts' are always moving, technology improves, teaching and communications tools just keep getting better. It is really important when working in an ever-changing professional industry such as ours that you keep up to date and refreshed.

Next winter will see new courses running in Verbier, Courchevel and Val D'Isere at the request of you, the members. We cannot promise to run courses everywhere, all of the time but we will do all that we can to assist and facilitate your experiences if there is demand. All courses for next winter are now available to book online.

It has really pleased me to hear from so many of you this year and all the good stuff too! Please don't forget that my door is always open, so if you want to say Hi and tell me all about your great experiences of BASI or chat through any concerns or issues you may have then just drop me a line at gareth@basi.org.uk. Don't forget, we are here for you!

Gareth Roberts
Alpine Director
gareth@basi.org.uk



Heathley Clarke

During the course of my first year as Nordic Director I have been keen to review how our products stand alongside other BASI disciplines and identified where we could improve in order to make the Cross-country Instructor, Teacher and ISIA levels appeal to the very best - existing and aspiring members. I've identified that we need to broaden our

appeal, especially within the UK - our home market - and make the Nordic discipline accessible, challenging and rewarding, ensuring we offer an attractive and sustainable product for years to come. BASI are fully behind developing and maintaining a quality Nordic product, and I shall continue to lead the developments.

The product changes that have been considered over the past year, and are now being developed in readiness for next season include: a new Rollerski instructor qualification (Level 1) that covers both Skating and Classic techniques; a conversion and assessment course for current non-BASI members with other organisation's qualifications; and, further feasibility reviews for an Adaptive module to be offered as an option for Nordic instructors/teachers. The content development of these products is underway in partnership with the Nordic Trainers and so please look out for these being available to you next season, especially if you're considering Nordic as part of your Second Discipline - you might be surprised how much you'd enjoy Cross-country skiing!

Of significance over the past year has been the partnership developed with Snowsport Scotland for the Nordic Performance Coach qualification. As communicated in April's BASI News, BASI Nordic members can use their existing qualification to gain exemption and receive the coaching qualification (subject to other criteria being satisfied). This is a fantastic opportunity for members to start offering performance coaching in addition to traditional instructing and teaching, and ensures that BASI members continue to add value to the development of Cross-country skiing in the UK. If you have not already done so, please get in touch with Snowsport Scotland to find out how you could benefit. I'll be continuing to work with Snowsport Scotland's Nordic team to develop the product further, especially for BASI members.

This year the Nordic Training team (Mick Bartlett, Keith Jenns and Ewen Martin) re-wrote the Nordic manual, and we now have a great and very comprehensive set of material which clearly demonstrates the extensiveness of Cross-country skiing, packed full of photographs and reference material for all levels of BASI instructor. I would encourage members to obtain a copy of this new manual.

Other notable events over the past year include:

- ▶ *A re-write of the Nordic section of the BASI website, bringing it up-to-date and describing in more detail the qualification structure and locations for training courses.*
- ▶ *A number of new Nordic members successfully completing their training and achieving BASI qualifications in March, at the Carnegie Alpenrose near Oberstdorf, Southern Germany, led by Keith Jenns. Well done to those members and I hope they will continue to develop their Nordic careers by taking the next levels of qualification through to ISIA.*
- ▶ *Development of new relationships with suppliers, especially for Nordic members, including clothing offer that the Nordic Trainers will be endorsing.*
- ▶ *Seeing our up and coming Cross-country talent within Team GB competing at the Winter Olympics in Vancouver. Their achievements are a great endorsement for our sport, and hopefully one which will encourage new members in the not too distant future.*

Finally, with the now prolific number of Snowdomes in the UK, I visited the new indoor Cross-country track in Oberhof, Germany last Easter, to try out the facility and possibly consider if we could offer Nordic courses there. Surely it will not be long before the UK has one of these tracks, although with the Nordic performance sessions at the Hemel Ski Centre continuing, we've already set the standard!

Have a great winter, and perhaps see you on the tracks as well as at Hemel?

Heathley Clarke
Nordic Director
heathley@basi.org.uk





Ben Kinnear

This is the end of season report, and I'm very pleased to be in a position to support and represent our Snowboard Membership and the development of the Snowboard discipline in BASI! Having been to a few events over the course of the winter, and met or been in contact with a portion of the membership – it was impressive to see how our Snowboard Members work in such a large variety of positions within the snowboard industry so successfully.

Seems a BASI Snowboard qualification is a good addition to the CV...

Developments and Activities

Ongoing development within the sport and the instruction market is reflected by progressive changes to our courses and programmes - updating the product to meet the requirements of the end market. The Snowboard Trainers and Tutors meet to discuss and review our course content, and this helps ensure we remain world-class in our position as Instructor and Coach Providers.

Course workbooks and programmes are undergoing the end-of-season review and updated as necessary by the Trainers that facilitate these courses. In addition, this month we are filming and creating a new DVD learning resource to help students on courses.

I attended the ISIA Conference in Aviemore at the end of the season, where it was great to see how well BASI is respected by the many member nations. It was interesting to chat to lots of different member countries about snowboarding, and discuss developments within the sport, especially in the run up to the Interski event next winter in St. Anton. It opened my eyes to how our Snowboard qualifications are among the most internationally recognised out there, and how hard BASI work to help achieve this. There are still restrictions and difficulties working in certain countries, but there is a dedicated team working hard to overcome these and keep as many options open as possible for the membership.

This Season's Snowboard Courses

Many successful courses ran this past winter, with an impressive pass rate on the top level Technical Level 3 exam in Hintertux in April. The two-week format seemed to really benefit participants. Feedback for this course and all others was excellent. Where issues have been highlighted, action has been taken to address any concern or constructive point.

The new Freestyle Development Coach courses ran this winter, with lots of knowledge and expertise behind the programme. These stand-alone qualifications will now start to produce coaches that will fill positions at club level and potentially beyond. A pathway for coaches is so important in athlete development, and it's great to see it start to happen with BASI.

Communication with BASI Snowboard Membership

As mentioned, it was great to meet and hear from a number of members over the season. Questions and comments on the developments and activities of BASI Snowboarding prove so useful and help to gain an insight into what the members require. To get in touch:

ben@basi.org.uk

I wish everyone an enjoyable summer wherever that may be.

Ben Kinnear
Snowboard Director
ben@basi.org.uk

Telemark Director – Annual Report 2009-10



Jose

To start with this time let's update the points I have been working on in the last year;

MANUAL, this is still ongoing; so far no input from anyone out there so will go along with the outline we have, to fit in with the new generic and alpine.

INDOOR COURSES, these are already up and running as we go to press there has been one L1 in Tamworth! Hemel in

the pipeline for October and Chillfactore in November, so success there.

L4 is ongoing and I'll keep you in the loop with developments.

ROLE MODEL, 3 interested candidates, see below

TELEMARK GB, hopefully you saw the article from Phil Maddox? In this issue or next there should be one from Chris Stewart so hopefully things are moving in the right direction. Breaking news is that the team captain Andrew (Nobby) Clarke has been elected as Chairman of the FIS Telemark Committee. I know that he is keen to get Telemark included in the Olympics so I have offered all my support.

Congratulations to the guys and girls who were successful in Hintertux on the three - yes three - courses run there in April! There were 7 successes on my L1 course, 6 on John Eames' L2 course and all 4 on Andy Salter's L3 course got through, so that means there are now 4 more top qualified Telemark ISIA's out there.

It's rare to have this many Telemark students, so maybe the Board's action of guarantee-ing the L3 was a good idea. In amongst this group were two guys who put themselves forward to be considered for the Role model idea and also one guy in the L2, who also recently became British Telemark Champion. So I'm hoping that Jas Bruce, James Bennett or Chris Stewart will write something interesting for you the membership to read. Also these guys are mainly interested in the racing side of Telemark so anyone out there who's into a different side like freestyle please get in touch.

Also thanks (you know who you are) to some of the guys on these courses giving me good constructive criticism, BASI can only grow with this kind of commitment and involvement, so remember guys it's your association and you can always email me.

jbeer@alpinelearningcurves.co.uk or
joe@basi.org.uk

Personally, although most of my hours are always Alpine, last season was a good Telemark season with lots of interest in taster sessions from alpine skiers and a few snowboarders too, along with a few regulars who Telemark all the time.

There's been a lot going on within BASI these past few months, new CEO Etc, so I'd like to welcome Fergus into the fold and the BASI madness and hope to build a great relationship with him within the board. Now that his position is settling we can get on with the things we want to build on the Tele side, like resources, so watch this space and let me have any ideas you might have.

The ISIA congress was very successful, BASI hosted this event in Aviemore, Scotland and all the attending nations seemed very impressed with the organisation and most of all with the office which kind of blew their minds. The highlight for me apart from meeting plenty of interesting new people at the event was the evening where members could come meet the board and others at the hotel, I thought this would be a very quiet affair but lots of folk turned out and I got to meet a number of old faces including some old timers I've only ever heard about but never ever seen in the flesh.

Believe it or not there are still people who don't understand what the attraction of Telemark is, so if any of you folk out there have an interesting slant on why you do this amazing sport please put pen to paper and let the rest of the membership into the secret.

Hope to see lots of you at the AGM, all the best,

Jose
Telemark Director
joe@basi.org.uk



Andi McCann

Welcome to another BASI news, the big annual one.

Is it me or are they much better now than in past years? Obviously down to the great team in the office as I've had no input and therefore can't take any credit whatsoever! What a great office it is too. I was fortunate to visit our HQ for the first time whilst in Scotland for the superbly successful ISIA Congress hosted by BASI. You will see

information on this in this issue. You must stop by and call in if you're in the area. Even the Swiss and Austrians were suitably impressed, that in itself is impressive!

At the time of writing this, the new website is being launched, I hope you like it? A big thank you must go to the crew that made this happen.

Since being in my new position as your Marketing Director (I would like to thank all those who voted for me), there has been keen interest from many members, some interesting ideas. Some possible and some simply bizarre to say the least, I'm working on them.

I'm aware and agree it would be great to have a car sponsor and all have a nice new vehicle for the coming seasons. Unfortunately it seems all the entire UK allocation for the next 2 years is going to be provided for the 2012 London Olympics, sorry!

Within a few weeks of being elected, the London Show in Olympia was my first official port of call. Making contact with some old friends in the trade, getting them on board with BASI again after a long break away. Thank you, (you know who you are). They've said that they 'now' want to be part of BASI. We're obviously doing something right.

The next main event for BASI is the Interski Congress 2011 in St Anton. This only happens every 4 years. With a potential of 39 countries present it's a hugely important event to us. I'm proud to be Team Manager & Coach for the 3rd time. We have the strongest and largest Team since going to Japan in 1995. News Issue 97 has the full Team profile and details. It's not too late to donate prizes for the raffle or something more serious with our great value sponsorship package. This can be from any company or individual and not just Wintersport related. Diane in the office is also on hand for any enquires. Team and sponsor details are available on our sponsored website www.basidemoteam.com which is continuously being updated.

You should notice that there are some fantastic new brands on your members offer this year. Some offers from companies will be available all year! There will be more companies joining within the next few months as more offers are agreed. I'm also in discussion with non wintersport related companies to offer even better value to your membership also saving the pennies and cents..... Keep a close eye on your e-news for details. I would like to personally thank all the new companies for their commitment and continued support for existing ones to our Association.

Over the past 2 years, I've been hassling a well know UK based F1 Team I've worked with to assist in seat fittings and geometry set up for our Disabled Team sit skiers. Whilst in the middle of a motorsport event, I had THE phone call to say yes. The company can't be named at this stage but another big thank you goes out to Indy and Martin. Let's hope it'll help them fly this coming season aiming for another Gold medal, congratulations to Sean Rose!

Looking forward to 2011 after all the meetings over the past few months alone it will be a busy year for BASI and I'm sure we'd prefer not to have the added challenge of a Volcano!

Finally, I would like to thank our new CEO Fergus Waters for settling in so well and being a top bloke! Also thank you to Andrew Lockerbie for all his hard work in so many areas that I'm not sure he's even aware of.

I look forward to meeting many of you in the future. Let us continue to build BASI as an internationally recognised Association to be proud of.

Have a great season!

Andi McCann
Marketing Director
andi@basi.org.uk

P.S. There are many 'thanks' in this letter, all needed!!! Merci & Gracias!



Vittorio Caffi

Last season was very busy and very successful for BASI on the international side.

The ISIA Test is now running regularly along with the Eurotest, often in the same venues and at the same time.

Last winter there were two ISIA Tests in Germany (Garmisch) and two in Switzerland (St.Moritz and Zermatt).

The ISIA annual congress was the major event for BASI:

Indeed, our association had the honour and the privilege to host it in Scotland.

The delegates, from all over the world, met last May in Aviemore, between the 12th and the 14th, to discuss the present and the future of the profession of snowsports teacher.

The discussion was very hot, the main topic being the free circulation in Europe, a crucial issue, especially with the new ISIA system now in place and hopefully simplifying the problem mentioned above.

During the congress the new ISIA database was also presented: a list of more than 12000 ski teachers, including BASI ISTD and ISIA, was put in to the electronic repository. This is a very powerful tool available to the ISIA member nations on line: agreeing with privacy regulations, anybody will be able to verify the qualification of the snowsports teacher they are taking lessons from. This information will also be available to the lift and equipment companies issuing discounts and promotions.

The database is supported by a serious program of coordinated checks: that's why this season ISIA started checking, on the snow fields, the courses of its members.

It's a complicated job and it takes a lot of time and efforts; the ISIA Technical Commission is in charge.

This season six nations have already been inspected:

- ▶ Croatia
- ▶ Czech Republic
- ▶ Great Britain
- ▶ Slovenia
- ▶ San Marino
- ▶ Switzerland



The SubCommission who last April inspected BASI in Hintertux was positively impressed with our courses and they recognised BASI is definitely one of the organisations ahead of the snowsports instruction industry.

The same happened with the Congress in Aviemore: all the Delegates were enthusiastic about the effort and the efficiency of BASI in organising such an important event, and they really appreciated the guided tour to the BASI Office in Grantown.

Everybody recognised BASI is one of the best organised Snowsports associations in the world: the ISIA Congress raised even further the international profile of our association.

Among the technical events of the last winter, it's noteworthy the one on the teaching methodology for kids, that was held in Bansko, Bulgaria, last January.

The latest news and resources on the subject were presented to the participants, coming from 10 different nations.

The presentations are available on the ISIA website at the address

<http://www.isiaski.org/en/4/arch.html>

While I'm writing this report, I'm getting ready for a meeting of the EU Commission next week on behalf of BASI and ISIA. The subject will be the new ISIA system, eventually to be presented to the EU authorities.

From what recently stated by our Chairman, BASI goal is to ensure that the EU is aware that ISIA:

“- represents the majority of EU countries including the new EU countries (or at least more than FEMPS);

- Represents all forms of snowsports and see them as separate disciplines -the ISIA stamp is recognised throughout the EU and the rest of the world;

- are introducing a card which is the same level as the Europro card recognised by more EU countries than the Europro card;

- is policing the minimum standards and checking that members with the ISIA stamp and card are safe to work in the mountains.”

If you have any question on the subjects above, please do not hesitate to contact me at

vittorio@basi.org.uk

or on the BASI member's area.

Vittorio Caffi
International Representative
vittorio@basi.org.uk

Legal Director	Coral Riddell coral@basi.org.uk		Financial Director Alan Stewart alan@basi.org.uk	
Members Ombudsman	Robbie Young robbie@basi.org.uk		Trainers Director Les Ward les@basi.org.uk	

Contested Directorships

POSITION	NOMINEE	NOMINATED BY	SECONDED BY
Chairman	Gareth Roberts (Membership No. 8252)	Becci Malthouse (Membership No. 1938)	Sue Dickson (Membership No. 70)
Chairman	Roy Bissett (Membership No. 287)	Willie McMillan (Membership No 303)	Dorothy Hayle, (Membership No 10332)

Uncontested Directorships

POSITION	NOMINEE	NOMINATED BY	SECONDED BY
Secretary	Shona Tate (Membership No. 2180)	Restanding	Restanding

Non Contested



Name:

Shona Tate

Membership number:

2180

Secretary to the Board of Directors

BASI has grown from strength to strength over the last 6 years and is one of the leading Snowsports Associations in the World. The International recognition that any BASI member receives is outstanding and that is due to the members, staff, management and Board of Directors.

With the appointment of a new CEO I feel that we the members of the association should stand forwards and support BASI into its next era.

The time I have already spent on the board has been a challenge, interesting yet also rewarding. I feel honoured to have been part of a team that has steered the ship through difficult economic and International political times. I am willing to carry this role on for another year and see the new Chairman and CEO settle into their job. Thank you for your support & I look forward to seeing as many of you as possible at the AGM.

Shona

Contested Director Vacancies



Name:
Gareth Roberts

Membership number:
8252

Willingness to stand
in the office of
Chairman – BASI

My name is Gareth Roberts and in November 2008, I was honoured to be elected as Alpine Director of BASI by the members. It was also my pleasure to take over the role of Vice Chairman in August 2009. I am currently heavily involved in the Board of Directors, which during my term has included assisting the Chairman and Acting CEO in the day-to-day logistics of the association. Having held these positions, I know that the Board of Directors, past and present, have served us for many years with distinction and often 'beyond the call of duty'.

I have been a member of BASI for the past fourteen years, initially working my way through the Ski Teacher qualifications where I gained the Level 4 ISTD in 1999. Since the turn of the millennium in 2000, I have been fortunate to work as a Trainer for the Association, which has allowed me to get involved at the grass roots level and pass on my enthusiasm and inspiration to members of BASI.

I have enjoyed the period that I have acted as Alpine Director and Vice Chairman of BASI since my election. Therefore, I am in an excellent position to provide the cohesion required of a successful Board of Directors and the consistency needed to continue the good ongoing work of our outgoing Chairman. I have a sound business background and I believe that I can use these skills to continue to carry the Association through to other great successes.

It would be a huge honour for me to serve as BASI Chairman, but I do realise the responsibility and commitment it would take.

If elected BASI Chairman I hope to draw upon the pool of experience from within Association and Board to promote and nurture enjoyment and success for the membership

My strengths are my common sense and my ability to listen, interact and get the best out of people, which has enabled me to be part of BASI since 1996 and run good sound businesses.

I therefore hope that you will entrust me with your vote at the AGM or before hand by email to roz@basi.org.uk

I look forward to seeing you there.

Always do good things,

Gareth



Name:
Roy Bissett

Membership number:
287

Willingness to stand
in the office of
Chairman – BASI

My name is Roy Bissett, I have been a member of BASI for over 30 years now. I have worked for BASI as a Trainer in the past and indeed one of the few full-time Trainers for the association.

I still work in the skiing industry on a full-time basis over the winter months in Courchevel France. In the summer months I run my own business and spend many an hour on the golf course.

I have seen BASI move from strength to strength over the years that I have been a member and now think that I can add a little back to the association. I have been involved with committees and boards in my past and have sound business understandings.

Roy

Board of Directors Positions Voting Procedure

How to Vote

Online: from your members area (log in to your members area and click on Voting, each resolution needs to be voted on, when voting on director position please ensure you vote for only 1 nominee per position) visit, <http://www.basi.org.uk/content/member-vote-for-agm-2010.aspx>

Or

By email to: roz@basi.org.uk

Or

By post to: BASI (AGM), Morlich House, 17 The Square, Grantown-on-Spey, Morayshire, PH26 3HG

Or

Proxy.....proxy form included in the annual Report or can be obtained online or from the office by email or post.

Postal, email, online & proxy votes must be received not less than 48 hrs before the AGM (deadline = 4pm on the 30th September).

Or

In person at: The BASI AGM at The Snow Centre, Hemel Hempstead on 2nd October 2010 4-5pm

Notice of Annual General Meeting

Please find below the Notice of the Annual General Meeting, (Printed copies will be made available for those members who have requested to opt out of the e-communication process of sharing information with members).

As the AGM is on the 2nd of October it falls into the next year of membership. To ensure that your vote will be counted please ensure your 2010/11 membership is paid before the 1st of October which is the Associations annual renewal date for membership. A Direct Debit form is available from the office for your convenience.

Shona Tate
Secretary to the Board of Directors

Annual General Meeting

4-5 pm on 2nd October 2010, The Snow Centre, Hemel Hempstead

AGENDA

- 1. Apologies**
- 2. Ratification of last minutes**
- 3. Vote on Special Resolutions 1-8**
- 4. Update on Chairman's/Directors Reports**
- 5. Presentation of Annual Accounts**
- 6. Vote on Ordinary Resolutions 9-12**
- 7. Hazel Bain Award**
- 8. Proposal for general meeting to appoint a new Alpine Director (if required)**
- 9. AGM Closed**
- 10. Open forum** - it would be appreciated that those members wishing to ask questions, at the meeting, where possible, give prior notification to roz@basi.org.uk by 4pm on the 30th September 2010.

The British Association of Snowsport Instructors Limited (“Company”)

Notice is hereby given that an Annual General Meeting of The British Association of Snowsport Instructors Limited shall be held at The Snowcentre, Hemel Hempstead, Hertfordshire on 2nd October 2010 at 4pm for the purpose of considering and, if thought fit, passing the following resolutions:

SPECIAL RESOLUTION NO. 1

“THAT the Articles of Association of the Company (“Articles” or, as the case may require, “Article”) be amended as follows:

- (1) on page one of the Articles, in the first line, delete the numbers “1989” and insert the numbers “2006”;
- (2) on page one of the Articles, after the name of the Company and before Article 1, insert the letters and number “SC278963”;
- (3) in paragraph 2 of Article 1, in the definition of the words ‘the Act’, the number “1985” shall be deleted and there shall be inserted the words and number “2006 (and references to the Companies Act shall be to that term as defined in Section 2 of the Companies Act 2006)”;
- (4) in paragraph 9 of Article 1, in the definition of the word ‘Director’, (1) there shall be inserted the word and letter “and (n)” between the letter “(h)” and the word “and”, (2) the number “741” shall be deleted and there shall be inserted the number “250” and (3) the number “1985” shall be deleted and there shall be inserted the number “2006”;
- (5) in paragraph 15 of Article 1, in the definition of the word ‘Register’, the number “352” shall be deleted and there shall be inserted the number “113”;
- (6) in paragraph 20 of Article 1, after the words ‘the same meaning as in the Act’, there shall be inserted the words “but excluding any statutory modification thereof not in force when these regulations become binding on the Company”;
- (7) in Article 32, the number “303” shall be deleted and there shall be inserted the number “168”;
- (8) in Article 34(f), the number “303” shall be deleted and there shall be inserted the number “168”.

SPECIAL RESOLUTION NO. 2

“THAT the Articles of Association of the Company (“Articles” or, as the case may require, “Article”) be amended as follows:

- (1) the wording of Article 11 shall be deleted and there shall be inserted the words “The Directors may, whenever they think fit, call general meetings in accordance with the provisions of the Act.”;
- (2) the wording of Article 12 shall be deleted and there shall be inserted the words “A general meeting may be convened by a requisition duly made by that percentage number of full and/or life members of the Company as is specified in Section 303 of the Act, in which event the Board shall forthwith proceed to convene a general meeting in accordance with the provisions of the Act.”;
- (3) in Article 13, the first and second sentences, paragraphs (a) and (b) and the third sentence shall be deleted and there shall be inserted the words “A general meeting shall be called by at least six weeks’ notice provided that a general meeting may be called at shorter notice by a majority of full and life members having ninety-five per cent. of the total voting rights. The notice of general meeting shall specify the time and place of the meeting and the general nature of the business to be transacted.”;
- (4) in Article 23, the words “annual/extraordinary” shall be deleted;
- (5) in Article 28, the word “annual” shall be deleted, and
- (6) in Article 79, the word “annual” shall be deleted.”

SPECIAL RESOLUTION NO. 3

“THAT the Articles of Association of the Company (“Articles” or, as the case may require, “Article”) be amended as follows:

- (1) in Article 2(a)(i), the words “qualifications” shall be deleted and the word “licence” shall be inserted;
- (2) in Article 8, the word “clear” shall be inserted between the words “seven” and the word “days”;
- (3) in Article 20, the words “or by proxy” shall be inserted between the words “person” and “or”;
- (4) in Article 23, the word “representative” shall be deleted and the word “proxy” shall be inserted.”

SPECIAL RESOLUTION NO. 4

“THAT Article 3 of the Articles of Association of the Company be amended by deleting the words “recommended by the Directors and shall be approved by ordinary resolution by the Company in general meeting” and inserting the words “approved by the Directors.”

SPECIAL RESOLUTION NO. 5

“THAT Article 15 of the Articles of Association of the Company be amended by deleting the number “25” and inserting the number “12”.”

SPECIAL RESOLUTION NO. 6

“THAT Articles 64, 65 and 66 of the Articles of Association of the Company be deleted.”

SPECIAL RESOLUTION NO. 7

“THAT:

- (1) the Company be authorised, subject to and in accordance with the provisions of the Companies Act 2006, to send, convey or supply all types of notices, documents or information to the shareholders by means of electronic equipment for the processing (including digital compression), storage and transmission of data, employing wires, radio optical technologies, or any other electromagnetic means, including by making such notices, documents or information available on a website; and

- (2) Article 74 (b) of the Articles of Association of the Company shall be deleted and there shall be inserted:

“(b) (i) *Notwithstanding any other provisions of these Articles, where the Company has given an electronic address in any notice of meeting, any document or information relating to proceedings at the meeting may be sent by electronic means to that address, subject to any conditions or limitations specified in the relevant notice of meeting;*

(ii) The Board may allow the appointment of a proxy to be sent or supplied in electronic form subject to any conditions or limitations as the Board may specify, and where the Company has given an electronic address in any instrument of proxy or invitation to appoint a proxy, any document or information relating to proxies for the meeting (including any document necessary to show the validity of, or otherwise relating to, the appointment of a proxy, or notice of the termination of the authority of a proxy) may be sent by electronic means to that address, subject to any conditions or limitations specified in the relevant notice of meeting;

(iii) Any notice, document or information may be given, sent or supplied by the Company to any shareholder by giving it in electronic form to a shareholder who has agreed (generally or specifically) that the notice, document or information may be sent or supplied in that form (and has not revoked that agreement) or subject to the provisions of the Act, by making it available on a website, provided that the requirements in article 74 (b) (iv) below are satisfied;

(iv) The requirements referred to in article 74 (b) (iii) above are that:-

- (1) the member has agreed (generally or specifically) that the notice, document or information may be sent or supplied to him by being made available on a website (and has not revoked that agreement), or the member has been asked by the Company to agree that the Company may send or supply notices, documents and information generally, or the notice, document or information in question, to him by making it available on a website and the Company has not received a response within the period of 28 days beginning on the date on which the Company's request was sent and the member is therefore taken to have so agreed (and has not revoked that agreement);
- (2) the member is sent a notification of the presence of the notice, document or information on a website, the address of that website, the place on that website where it may be accessed, and how it may be accessed (“notification of availability”);
- (3) in the case of a notice of meeting, the notification of availability states that it concerns a notice of a company meeting, specifies the place, time and date of the meeting; and
- (4) the notice, document or information continues to be published on that website, in the case of a notice of meeting, throughout the period beginning with the date of the notification of availability and ending with the conclusion of the meeting, and in all other cases throughout the period specified by any applicable provision of the Act, or, if no such period is specified, throughout the period of 28 days beginning with the date on which the notification of availability is sent to the member, save that if the notice, document or information is made available for part only of that period then failure to make it available throughout that period shall be disregarded where such failure is wholly attributable to circumstances which it would not be reasonable to have expected the Company to prevent or avoid.”

SPECIAL RESOLUTION NO. 8

"THAT the Articles of Association of the Company ("Articles" or, as the case may require, "Article") be amended as follows:

- (1) in Article 1, the words and new defined term "Chairperson Elect means the chairperson elect as elected by the members under Article 26 (n);" shall be inserted between the defined terms "Chairperson" and "Chief Executive", where they appear in Article 1;
- (2) in Article 15, in the second sentence, there shall be inserted the words "or Chairperson Elect" between the words "Chairperson" and "or";
- (3) in Article 15, in the third sentence, there shall be inserted the words "or Chairperson Elect" between the words "Chairperson" and "or";
- (4) in Article 26, in paragraph (a), there shall be inserted the words "a majority of" between the words "by" and "all";
- (5) in Article 26, (1) re-letter the paragraphs "(m)" and "(n)" as "(l)" and "(m)" respectively, and (2) there shall be inserted a new paragraph (n), "(n) for the final year in office of the Chairperson, a Chairperson Elect elected by a majority of all full and life members, who shall replace that Chairperson when their period in office ends for whatever reason. Such Chairperson Elect, if not already a Director, is also to be a Director of the Company for the duration of his or her appointment in such capacity, both as Chairperson Elect and then as Chairperson. Such Chairperson Elect shall undertake such actions as are deemed to be appropriate by the Board.";
- (6) in Article 28, there shall be inserted the words "Chairperson Elect, whom failing," between the words "the" and "Vice";
- (7) in Article 30, the first sentence shall be delete and there shall be inserted new sentences, "The Chairperson Elect shall hold office for the final year in office of the Chairperson and, on such Chairperson demitting office, for whatever reason, the Chairperson Elect shall thereupon cease to be Chairperson Elect and shall immediately become Chairperson and shall hold office for the term of three years. All other Directors shall hold office for the term of three years unless they retire or are removed from office during such period of time provided that, in the event that the Chairperson Elect is already a serving Director then, on election as Chairperson Elect, he or she shall hold office for the further period of one year as Chairperson Elect and then for a further period of three years as Chairperson. If such serving Director elected as Chairperson Elect also holds a representative capacity pursuant to Article 26 then he or she shall be entitled, but not bound, to continue in such representative capacity during the period of his or her also being Chairperson Elect provided that, on becoming Chairperson, then he or she shall demit such representative capacity.";
- (8) in Article 31, there shall be inserted the word "Chairperson Elect," between the words "Chairperson," and "member's";
- (9) in Article 49, there shall be inserted the words "Chairperson Elect, whom failing," between the words "the" and "Vice", and
- (10) in Article 55, there shall be inserted the words "Chairperson Elect, whom failing," between the words "the" and "Vice".

ORDINARY RESOLUTION NO. 9

"That either Gareth Roberts or Roy Bissett be appointed as Chairperson, with the candidate chosen being the person with a majority of votes in their favour over those in favour of the other candidate, and with full and life members having the right to vote in favour of one of the two candidates, as follows:

- (i) *That Gareth Roberts be appointed as Chairperson*
- (ii) *That Roy Bissett be appointed as Chairperson."*

ORDINARY RESOLUTION NO. 10

"That Shona Tate be re-appointed as Secretary."

ORDINARY RESOLUTION NO. 11

"To receive the Company's annual accounts for the financial year ended 31st May 2010 together with the reports thereon."

ORDINARY RESOLUTION NO. 12

“To re-appoint Johnston Carmichael as the Company's auditors to hold office from the conclusion of the meeting to the end of the next period for appointing auditors under section 485(2) of the Companies Act 2006, at a remuneration to be determined by the directors.”

Dated: 1st July 2010

By order of the Board

Andrew Lockerbie, Chairman

Notes to this Notice of General Meeting

As a member of the Company, you are entitled to appoint a proxy to exercise all or any of your rights to attend, speak and vote at the Meeting and you should have received a proxy form with this notice of meeting. You can only appoint a proxy using the procedures set out in the notes to the proxy form.

A proxy does not need to be a member of the Company but must attend the Meeting to represent you. Details of how to appoint the Chairman of the Meeting or another person as your proxy using the proxy form are set out in the notes to the proxy form.

You may appoint more than one proxy provided each proxy is appointed to exercise rights attached to different shares. You may not appoint more than one proxy to exercise rights attached to any one share. If you do not give your proxy an indication of how to vote on any resolution, your proxy will vote or abstain from voting at his or her discretion. Your proxy will vote (or abstain from voting) as he or she thinks fit in relation to any other matter which is put before the Meeting.

The notes to the proxy form explain how to direct your proxy how to vote on the resolution or withhold their vote.

NOTES TO MEMBERS

It may be of assistance to Members if the Board indicated in general its thinking on the nature of the changes which are sought, pursuant to the above Resolutions to be considered at the General Meeting. This Note is not binding, is not intended to be comprehensive and does not form part of the formal business to be considered at the Meeting. This Note is an opinion only and is not advice to Members, and so Members should reach their own conclusion on the Resolutions and are free to take their own independent advice on the Resolutions, and so should not vote or abstain from voting on the basis of these Notes.

Where possible, proposed changes have been grouped under separate Resolutions, as follows:

Special Resolution No 1

The introduction of the Companies Act 2006 (“2006 Act”) has led to the repeal of much of the Companies Act 1985, and also to the introduction of new law. This Resolution principally seeks to alter old references in the Articles to the Companies Act 1985, and to replace them with references to the corresponding provision of the Companies Act 2006.

Special Resolution No 2

The 2006 Act has abolished the need for an annual general meeting and the Board wish to take advantage of that liberalisation in the law. Paragraphs (2) and (3) of the Resolution preserve the rights of Members to requisition the holding of a general meeting, provided they do so in accordance with their rights under the 2006 Act.

Special Resolution No 3

This Resolution seeks to clarify matters and so, for example, in paragraph (1) it is proposed that it be made clear that BASI issue licences and not qualifications. To avoid doubt, in paragraph (2), it is proposed that there must be clear days' notice; in paragraphs (3) and (4), that it is a proxy who can represent a Member and in paragraph (5), that directors can retire or be removed before their term of office expires.

Special Resolution No 4

The Board propose to Members that the fixing of the annual subscription be by way of Board decision only, thereby removing the need for a general meeting to approve their recommended subscription.

Special Resolution No 5

The Board propose to Members that the number required in order to make a general meeting quorate (so that it can properly proceed) be reduced from 25 full or life members to 12 full or life members. In the past, the Board have encountered a problem in ensuring enough Members attend a general meeting, in order to allow it to proceed.

Special Resolution No 6

Articles 64, 65 and 66 are redundant due to the restructuring of the Board of Management to the Board of Directors. The circumstances under which the Management Group may be required can be addressed by the provisions in the Articles allowing for a Short Life Working Group.

Special Resolution No 7

The Board wish to take advantage of the liberalising elements of the 2006 Act in relation to e-communications and propose a general authority from Members for that purpose (in paragraph (1)) and (in paragraph 2) the deletion of the current Article 74 (b) and the insertion of a new Article 74 (b), to extend the ambit of the powers to communicate with members by e-communications.

Special Resolution No 8

The Board wish to create a new post of Chairperson Elect, for the final year in office of the then serving Chairperson. The candidate chosen will then have a period in office in which to become acquainted with the responsibilities and duties of the post of Chairperson. In addition, he or she shall undertake such actions as are deemed to be appropriate by the Board. He or she shall immediately become Chairperson, on the then serving Chairperson demitting office. The candidate may include a serving Director, in which case his or her term of office would be extended to the period of one year as Chairperson Elect and then three years as Chairperson. If such Director holds one of the representative capacities then they are entitled, but not bound, to remain in such capacity, for the period of their office as Chairperson Elect, but must demit such representative capacity, on becoming Chairperson.

Company Registration No. SC278963 (Scotland)

The British Association of Snowsport Instructors Limited
(A Company Limited by Guarantee)
Directors' Report and Financial Statements
For The Year Ended 31 May 2010

Company Information

Directors	Andrew Lockerbie	
	Joseph Beer	(Appointed 10 October 2009)
	Heathley Clarke	(Appointed 10 October 2009)
	Gareth Roberts	
	Alan Stewart	
	Leslie Ward	
	Benjamin Kinnear	(Appointed 10 October 2009)
	Erin Stevens	
	Andi McCann	(Appointed 10 October 2009)
	Coral Riddell	(Appointed 10 October 2009)
Company number	SC278963	
Registered office	17 Morlich House The Square Grantown-on-Spey Morayshire PH26 3HG	
Auditors	Johnston Carmichael 66 Tay Street Perth PH2 8RA	
Bankers	Bank of Scotland plc Main Road Aviemore Inverness-shire PH22 1RH	
Solicitors	Morisons Erskine House 68 Queen Street Edinburgh EH2 4NN	
	Masson Cairns LLP Strathspey House Grantown-on-Spey PH26 3EQ	

Financial Review

FOR THE YEAR ENDED 31 MAY 2010

Over the past year the association has seen significant growth in the number of course places taken plus the number of members has increased beyond this, with new people coming in and better retention of the current membership. We have seen the recruitment of a new CEO, Fergus Waters, who has come in to head our association and to take BASI to the next level.

As you will see from the annual accounts, the association has had a good year. Income has significantly increased with improved sales of course places from 3132 to 3526 plus increased membership from 5016 to 5618. Contributing to this has been the improved delivery of the adaptive programme plus keeping the costs in control for all of our courses, improved use of trainers and more effective use of our resources. Despite increased activity we have also kept the office costs in line with previous years.

Significant events were also met from within the trading revenue including the highly successful ISIA Congress and the legal challenges to establish Training Centres in France and the recognition of BASI qualifications in Austria as well as other legal outgoings.

We are showing a profit before tax of £109,064 which keeps the association in a very strong position and has enabled us to ring fence an additional £50,000 for future commitments.

To summarise, BASI continue to be a very successful association both with participation of members and financially, allowing us to ensure that our qualifications are credible around the world and therefore ensuring employability for all of us within snowsports instruction and coaching.

Andrew Lockerbie
Chairman

Directors' Report

FOR THE YEAR ENDED 31 MAY 2010

The directors present their report and financial statements for the year ended 31 May 2010.

Principal activities

The principal activity of the company is the training of snowsport instructors.

The company is limited by guarantee and does not have a share capital.

Directors

The following directors have held office since 1 June 2009:

Andrew Lockerbie

Neil R McNair (Resigned 10 October 2009)

Joseph Beer (Appointed 10 October 2009)

Heathley Clarke (Appointed 10 October 2009)

Gareth Roberts

Alan Stewart

Leslie Ward

Benjamin Kinnear (Appointed 10 October 2009)

Erin Stevens

Simon McCombe (Resigned 4 August 2009)

Andi McCann (Appointed 10 October 2009)

Roger Palin (Resigned 10 October 2009)

Coral Riddell (Appointed 10 October 2009)

Julian Griffiths (Resigned 10 October 2009)

Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors' Report (continued)

FOR THE YEAR ENDED 31 MAY 2010

Statement of disclosure to auditor

The directors confirm that;

(a) so far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware, and

(b) the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information.

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

On behalf of the board

Andrew Lockerbie
Director

Independant Auditors' Report

TO THE MEMBERS OF THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED

We have audited the financial statements of The British Association of Snowsport Instructors Limited for the year ended 31 May 2010 set out on pages 6 to 12. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement included in the Directors' Report set out on pages, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 May 2010 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Independant Auditors' Report (continued)

TO THE MEMBERS OF THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime.

**Steven Menzies (Senior Statutory Auditor)
for and on behalf of Johnston Carmichael**

**Chartered Accountants
Statutory Auditor**

66 Tay Street
Perth
PH2 8RA

THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED

(A COMPANY LIMITED BY GUARANTEE)

Profit and Loss Account

FOR THE YEAR ENDED 31 MAY 2010

		2010	2009
	Notes	£	£
Turnover		1,290,776	1,257,332
Cost of sales		(745,755)	(786,918)
Gross profit		545,021	470,414
Administrative expenses		(821,929)	(814,638)
Other operating income		385,618	334,651
Operating profit/(loss)	2	108,710	(9,573)
Other interest receivable and similar income		354	6,435
Profit/(loss) on ordinary activities before taxation		109,064	(3,138)
Tax on profit/(loss) on ordinary activities	3	(1,419)	(576)
Profit/(loss) for the year	9	107,645	(3,714)

THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED
(A COMPANY LIMITED BY GUARANTEE)

Balance Sheet

FOR THE YEAR ENDED 31 MAY 2010

			2010		2009
	Notes	£	£	£	£
Fixed assets					
Tangible assets	4		662,446		691,736
Current assets					
Stocks		37,786		43,373	
Debtors	5	66,701		26,296	
Cash at bank and in hand		363,799		257,835	
		468,286		327,504	
Creditors: amounts falling due within one year	6	(250,655)		(241,807)	
Net current assets			217,631		85,697
Total assets less current liabilities			880,077		777,433
Creditors: amounts falling due after more than one year	7		(4,064)		(9,065)
			876,013		768,368
Capital and reserves					
Profit and loss account	9		876,013		768,368
Members' funds			876,013		768,368

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime within Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Approved by the Board for issue on

Andrew Lockerbie
Director
Company Registration No. SC278963

Notes to the Financial Statements

FOR THE YEAR ENDED 31 MAY 2010

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

1.2 Turnover

Turnover represents amounts receivable for snowsport instructor training courses and tests and the occasional sale of club merchandise.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold	2% straight line
Land and buildings leasehold	period of lease
Plant and machinery	25% straight line
Computer equipment	33% straight line
Office fixtures fittings and equipment	20% straight line
Motor vehicles	25% straight line

1.4 Stock

Stock is valued at the lower of cost and net realisable value.

1.5 Pensions

The company operated a defined contribution scheme for the benefit of its previous Chief Executive. Contributions payable were charged to the profit and loss account in the year they were payable.

1.6 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

1.7 Other income

Subscriptions are accounted for on a cash basis. Membership income is non-refundable.

1.8 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

Notes to the Financial Statements (continued)

FOR THE YEAR ENDED 31 MAY 2010

	2010	2009
	£	£
2 Operating profit/(loss)	1,290,776	1,257,332
Operating profit/(loss) is stated after charging:		
Depreciation of tangible assets	43,407	59,238
Auditors' remuneration	5,500	5,500
Directors' emoluments	43,120	24,905

Included in directors' emoluments are payments to third parties for the services of directors of £43,120 (2009 - £24,905).

	2010	2009
	£	£
3 Taxation		
Domestic current year tax		
U.K. corporation tax	1,419	576
Current tax charge	1,419	576

Notes to the Financial Statements (continued)

FOR THE YEAR ENDED 31 MAY 2010

4 Tangible fixed assets	Land and buildings	Plant and machinery	Office fittings and equipment	Computer equipment	Motor vehicles	Total
	£	£	£	£	£	£
Costs						
At 1 June 2009	668,453	48,061	29,193	44,130	28,048	817,885
Additions	10,845	-	1,228	2,044	-	14,117
At 31 May 2010	679,298	48,061	30,421	46,174	28,048	832,002
Depreciation						
At 1 June 2009	36,727	32,429	10,482	32,487	14,024	126,149
Charge for the year	14,780	9,055	5,588	6,972	7,012	43,407
At 31 May 2010	51,507	41,484	16,070	39,459	21,036	169,556
Net book value						
At 31 May 2010	627,791	6,577	14,351	6,715	7,012	662,446
At 31 May 2009	631,726	15,632	18,711	11,643	14,024	691,736

The net book value of other tangible fixed assets includes £5,498 (2009 - £10,995) in respect of assets held under finance leases or hire purchase contracts. The depreciation charge in respect of such assets amounted to £5,497 (2009 - £5,497) for the year.

	2010	2009
	£	£
5 Debtors		
Trade debtors	18,291	1,486
Other debtors	48,410	24,810
	66,701	26,296

Notes to the Financial Statements (continued)

FOR THE YEAR ENDED 31 MAY 2010

	2010	2009
	£	£
6 Creditors: amounts falling due within one year		
Net obligations under finance leases	5,000	4,518
Trade creditors	43,807	54,921
Taxation and social security	6,592	7,639
Other creditors	195,256	174,729
	250,655	241,807

The aggregate amount of secured liabilities due within one year is £5,000 (2009 £4,518).

Net obligations under finance lease contracts are secured over the related assets.

	2010	2009
	£	£
7 Creditors: amounts falling due after more than one year		
Net obligations under finance leases	4,064	9,065
	4,064	9,065

The aggregate amount of secured liabilities due after one year is £4,064 (2009 £9,065).

	2010	2009
	£	£
8 Pension costs		
Contributions payable by the company for the year	-	2,230
	-	2,230

	Profit and loss account
	£
9 Statement of movements on profit and loss account	
Balance at 1 June 2009	768,368
Profit for the year	107,645
	876,013
Balance at 31 May 2010	876,013

Notes to the Financial Statements (continued)

FOR THE YEAR ENDED 31 MAY 2010

10 Financial commitments

At 31 May 2010 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 May 2011:

	2010	2009
	£	£
Operating leases which expire:		
Within one year	-	392
Between two and five years	1,878	1,878
	1,878	2,270

11 Control

The British Association of Snowsport Instructors Limited is a company limited by guarantee and is wholly owned by its members. The members elect a representative Board who are responsible for the employment of the Chief Executive. The Chief Executive has overall responsibility for the handling of the company's affairs including business and financial management.

12 Related party transactions

The company received subscriptions of £328,003 (2009 - £278,363) and sold goods and services amounting to £1,316,796 (2009 - £1,284,555) to its members and directors during the year. All transactions took place at market value.

BASI Promotions Limited is a company limited by guarantee which is wholly owned by the members of the British Association of Snowsport Instructors Limited. Its profit for the year ended 31 May 2010 was £2,231 (2009 loss £5,638) and its capital and reserves at that date amounted to £14,867 (2009 - £12,636).

During the year the company made payments of £7,573 (2009 - £1,905) and received £21,133 (2009 - £23,108) on behalf of BASI Promotions Limited. The company charged BASI Promotions Limited £12,000 (2009 - £14,000) for management services.

At the year end the company was due £6,920 from BASI Promotions Ltd (2009 - £8,480). This advance is interest free, unsecured and is repayable on demand.

Payments of £43,120 (2009 - £24,905), as detailed in note 2, were made to a management consultancy business operated by Andrew Lockerbie for his services.

