



ANNUAL REPORT

2008-09



BASI Headquarters Opening – 4th July 2009

Chairman of Grantown Community Council, Mr Jim Beveridge with his wife, , BASI President, Sir Clive Woodward OBE with Lady Jayne Woodward, BASI Chairman, Andrew Lockerbie

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September 2009

Dear Fellow BASI Member,

In This booklet you will find a package of important documents which will be discussed at the Annual General Meeting on 10th October 2009 at The Snow Centre, Hemel Hempstead, at 12-1pm:

The Directors Annual Reports/Round ups of the year
The Nominees for the Board of Management, with voting slips for the election
Amendments to Articles of Association
Vote to adopt the continuation of the Auditors
The Financial statements and Annual Accounts

Please note that the Minutes of the 2008 AGM have been posted on the BASI Website in the Members Area.

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BASI limited
BASI Promotions

*Any BOM member can be contacted directly from the BOM section of the BASI Website

Chairman's Annual Report 2008 – 09

This year has seen many changes for BASI and most have been very positive in a time when the world is going through the recession.

Level 1 Courses

Not only have we consolidated the Level 1 course in the UK but we have also extended the programme running more Alpine, Adaptive, Freestyle and Snowboard courses. The help of our centres of excellences at Hemel Hempstead and Chill Factore plus Tamworth Snow Dome have been major contributors.

We have formed a new partnership with Snowsport Scotland which should see even more courses this coming year.

Coaching Courses

We have run over 300 course places in this past year and have run our first Level 3 course. We are still supporting and working with Snowsport GB to develop our course material to ensure that there continues to be a clear pathway for coaches and athletes from grass roots through to the elite.



BASI Board of Directors and BASI Staff at the New Headquarters Opening on 4th July 2009

New Headquarters

We moved into our new headquarters in December 08 and had the official opening with our president Sir Clive Woodward doing the honours on the 4th July. The full time staff look forward to showing you all around the building which is a fantastic asset for all of the membership, creating the financial backbone to secure the future of BASI for the long term.

By moving into our New Headquarters the Staff now have a completely different working environment thanks to the size and design of the building. On the ground floor we have an open Reception which is manned by the administration team and a lovely open member services area which is operated by Roz. Adjacent to this we have the Training Room where Sean manages the product and its quality control, ably assisted by Diane.

The first floor provides a large administration room where Debbie manages the team who provide all the administration and back up for the whole organisation, "The Heart of the Association." Also on this floor Operations Manager, Dave Renouf has his office and also the IT Company Firefly have a room where our entire network comes together.

Top floor houses the “Board Room”, CEO office and Financial Controller, Bill Baird.

Without all the staff doing these specific roles the Association would not be what it is today and producing such valuable support to it’s members, thank you to all the staff for their hard work & dedication.

This Year we saw the departure of Peter Kuwall as our CEO in October 08, which I expressed my thanks for all of his hard work over the years at the end of last year. Since then I have provided management consultancy services through my independent business. This has enabled the full time staff to settle into their new offices and increase the responsibilities of the senior management team in preparation for the recruitment of a new CEO in 2010.

Child Protection and CRB Checks

We have now joined with the other Snowsport organisations within the UK so that we can share the CRD checks reducing the need for many of you who are members of a number of organisations doing multiple checks. We have also moved to have the Safeguarding children course online which has proved to be very successful.

International relations

We have continued to work hard to build international relations around the world and this is working well as BASI is seen to be a strong organisation that works hard to keep harmony around the world and has value and credibility with its ability, knowledge and expertise at all levels, many thanks to the management and you all for being such great ambassadors. This has been shown by the ESF publicly requesting 250 BASI instructors to come and work for them for this coming season. In Aosta the Italians are trying to find a solution to allow BASI instructors easier and longer periods of work for 2010 and Susie Berry joined many of you to observe the Euro speed test to ensure that they were being run fairly. Many thanks Susie for doing such a great job and improving our credibility with the other European nations.



ISIA Pyramid

BASI has supported the introduction of the new ISIA pyramid since this has been suggested and therefore mirrors exactly the BASI system. All current ISIA members remain the same with the ISIA stamp and the ISTD’s will automatically receive the new highest standard from ISIA the ‘ISIA card’. This year saw the first ISIA speed test being run.

We are currently applying to be able to grant training centre status to Snowsport schools throughout Europe and supporting all the individual disciplines to gain rights of establishment independently from Alpine.

Strategic plan

A new 5 year plan has been developed. BASI intends to continue to develop its courses and material in order to maintain its credibility and so the employability of the BASI members by being ‘the Best in the World’. We are starting to build up our reserves since the investment in the building and we continue to be trading cash positive.

With over 5000 members BASI is in a very strong position and thanks must go to you all for allowing BASI to support you by you supporting BASI. THANK YOU.

Have a great season.

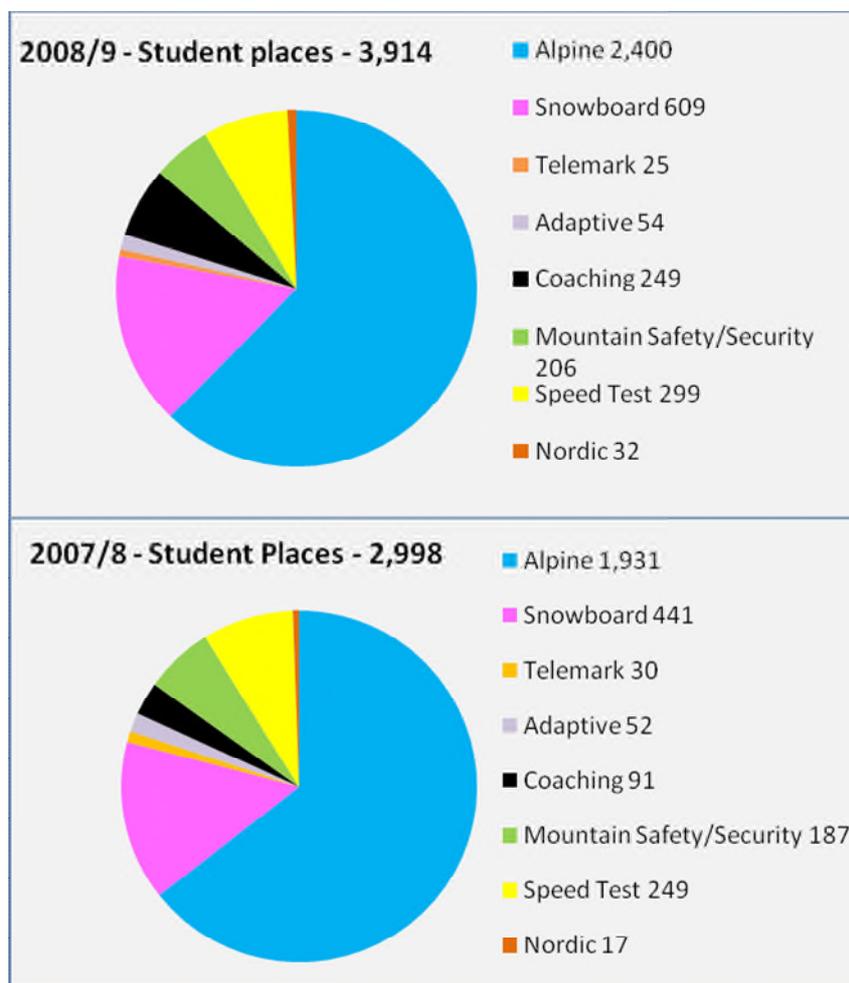
Andrew Lockerbie
BASI Chairman

The Training Manager Annual Report 2008 - 09

As BASI strives onwards and upwards and the number of student and membership increases the Training Department that is responsible for the product we serve and how we serve it, is adapting to the new environments we are working in and accessing the best cutting edge material to deliver to the students on our courses.

This last year saw the introduction of some new courses namely the Alpine L4 ISTD Training, SB L3 Teaching, Snowboard L1 and 2 Development Coach, Snowboard and Alpine L3 Performance Coach Freestyle L1 and 2 Development Coach, Common Theory, and the new on line Safeguarding Children course. There is also an Annual Trainers Training course that is open to all members holding the highest qualification in their discipline.

This year BASI has seen a huge jump in course places up 916 places to 3914 this year from 2998 last year. The biggest area in growth is Alpine L1 which saw a big increase in GAP and UK courses, and the new coaching scheme which has grown four times in the space of 12 months.



Pass rates remain consistent with the previous two years apart from the L4 which saw a decrease from over 50% pass rate to 35%. This may be due to an increase in attendance from 78 in 2008 to 104 in 2009. See list below for 2009 season.

	2007/08 # Students	Pass Rate %	2008/09 # Students	Pass Rate
Alpine Level 1	764	87.7	886	82.4
Alpine Level 2	504	85.3	525	84.6
Alpine Level 3 Teach	94	81.9	87	87.4
Alpine Level 3 Tech	114	64.9	85	67.1
Alpine Level 4 Teach	55	83.6	40	80.0
Alpine Level 4 Tech	78	50.0	104	31.7
Snowboard L1	285	84.2	387	82.7
Snowboard L2	100	77.0	105	76.2
Snowboard L 3 Teach	N/A	N/A	14	28.6
Snowboard L3 Tech	N/A	N/A	13	53.8
Snowboard ISIA	07	17		52.9

“BASI Best in the world”

The Training Department is committed to our mission statement of being the best in the world and we believe that by creating the best team of Trainer’s, and training them well to deliver an excellent product we are one step closer to realising the recognised potential in the organisation. The Trainers and Tutors currently undergo annual training and all have action plans to develop further in their performance and delivery skills. This is a broad based philosophy that recognises that we all need to keep learning and developing as this is the business we are in. BASI needs an energetic and experienced delivery team who guide and inspire students through the BASI system to become fantastic teachers.



Diane and I rely heavily on your feedback and advice for much of the direction we take for the product. Thank you for taking the time during your course to attend debrief meetings. BASI currently receives feedback forms from an astounding 80% of the students! Although there are many things you like to comment on you rate our Trainers at over 90% satisfaction which I am reminded by our statistics man - is better than Disney and Disney does not fail anyone!

We appreciate that you are nearing the end of your course when we ask you to attend these, but there is good reason for us asking you for this feedback prior to your course finishing - we have found that we are more likely to get objective feedback prior to your course finishing.

Based on feedback received from you – our Members, we are working hard in a lot of areas to make the improvements you have asked us for – see below headings:

Level 4 ISTD Training Courses

The Level 4 five day training course is an opportunity for students who are about to take the Level 4 technical training and assessment course to get a little bit of guidance and training from the L4 Trainers beforehand. BASI subsidises this course for the membership and it is available for any L3 ISIA or L4 ISTD members.

New Resources

Alpine & Generic Manual

These two manuals will be completed this winter and should be in production by May 2010.

We have a strong team working on these who are all experts in their field and they are all working together to bring us a more detailed and easy to follow manual.

In a bid to be more eco friendly we are reducing the size of the manual, to a nice carry size of 17cm x 17cm and instead of 2 Manuals we are going to combine them together.

New Workbooks

As new workbooks are printed we are adding the new logo as we print. We decided to phase this in rather than wasting all ready printed books. We have been able to adopt this quite quickly as we now only order a limited stock as we are using a printer who is able to print to demand.

Once the new Alpine and Generic Manual is complete we will of course be updating all of the workbooks as required.

As we pilot new courses i.e. Snowboard Freestyle Development, Alpine Performance & Elite you will be issued with a workbook and then changes to it for the final versions will be made after each course. Thanks for being part of this process – it's important we listen to your feedback of what we produce to improve.

BASI DVD



We are continuing the DVD resource library and are currently editing the Alpine off piste and bumps DVDs along with the Snowboard Central Theme. There are discussions taking place regarding Adaptive Nordic and Tele DVD resources also.

Common Theory

As the first and the biggest step in a planned three-stage redevelopment, the whole Common Theory Course has been rewritten. Almost all of the presenters are new and they exhibit a variety of teaching methods and styles throughout the week. International experience is available from dealing with children to Olympic Champions, with all of the Tutors having a high level background in snowsports as performers, as experts in applying theory, and as Coaches or Trainers. This is not a course for `getting the notes` or acquiring copies of `powerpoint` presentations as previously fed back to us.

We are looking for more accessible venues for the membership to run the Common Theory courses for 2010.

Pre-course Information

This has been much improved and all pre-course information is now available online at www.basi.org.uk

Once you have been confirmed on a course you are sent out a link so you can read all the relevant information you may need. This action has allowed us to cut down on paper and postage costs and it also means we can update any information as required in a quick and timely manner.

Sad loss of a Trainer and friend

Finally it is with great sadness that I bring you news that one of our Trainers and friends Allan Bunyan died in a kite surfing accident in August this year.



Allan as you will all know worked for many years as a BASI Trainer and was a fantastic contributor to the organization. He was also a top level sailing and canoeing Instructor with many years experience working at Cumbrae, a Sport Scotland National Training Centre.

Many of you that knew him will remember him as a lovely soft spoken man and a true gentleman. Our thoughts go out to his mum, two brothers, sister and his wife and children.

Sean Langmuir Training Manager

BASI Training Department
Sean Langmuir and Diane Wilde

Adaptive Director - Annual Report 2008 - 09

This year we have done a full review of the Adaptive programme and have decided to make some significant changes which are being supported by BASI. It has been agreed that the Adaptive qualifications will be "stand Alone" qualifications which will follow the same style as the Alpine Courses, we believe this will be of significant benefit to our members. (more information in the BASI News)

Courses this past year have been limited but we have already successfully started the level 1 courses in Snowdome centres this Summer providing the opportunity for easier access to the courses all year round.

Jane Stevens
Adaptive Director



Member of "The Red Devils" with the Jumpers of the day raising money for DSUK, supported by Ex Olympian Athletes Sir Steve Redgrave and Alain Baxter

Alpine Director - Annual Report 2008- 09

It is now nearly a year since I was elected Alpine Director for BASI. Many great things have happened within your association since then. Viewing BASI from the Board made me aware of how much goes on behind the scenes. The office staff, Senior Management Team and the Board does a fantastic job everyday of the week, every week of the year. A big thank you must go to them all.

The skiing industry is still bouncing with hungry, eager and keen British skiers wanting to learn this amazing sport. It is a sport that includes all walks of life and people wanting to experience new things, families wanting to enjoy time together, university groups too many to mention. These different types of goals or requirements challenge our job as a ski teacher. It is even more important for this coming season that we stretch our envelopes and skills of teaching to entertain these clients and ensure that all they ever WANT again is a British ski teacher. Where ever they go around the world on holiday that is all that they seek. A successful ski teacher is one who is always fully booked, always receiving referrals, always building their client base and always having a great time! If this is done well you will never have problems or worries for the lack of work. We all know this coming winter maybe a difficult one due to the financial crisis but we can all overcome that, can't we.

To help BASI promote YOU I have been asking for your details of location and work. This way I can start to build a Ski Teacher Database where British Skiers can log on and find YOU. A few of you have already sent me you details, the sooner everyone does this the sooner we can get the ball rolling and make your details available. Send them to gareth@basi.org.uk

We sent a team to join the Crystal Challenge Cup in Mayrhofen in March. It was a great trip for BASI, promoting British Ski Teachers to over one hundred and fifty British clients of Crystal (TUI). Since then we have built a great working relationship with Crystal TUI and have been invited back to next seasons Crystal Challenge. Many new contacts have been made within the British ski tourism market from this which will only move the employment of British ski teachers forwards. Celebrities such as Sir Steve Redgrave, Ben Hunt-Davis and Noel Baxter are all involved.

Following a challenge given to the BASI team at the Crystal Challenge Cup a number of BASI trainers and staff joined force with staff from DSUK, Crystal TUI, Alain Baxter and Sir Steve Redgrave to raise funds for DSUK. It was decided at the Crystal Challenge that, with the help of some of the Guys in the Development team, that we should jump from a perfectly good plane with a Red Devils strapped to our backs! Of course, nobody wanted to say no so the date was set. A fantastic day was had and over £30,000 has been raised for DSUK. A huge WELL DONE to all.

Earlier in the year BASI were invited to a press launch held by the ESF in London. Some great news was to be announced. Following the demand the ESF have received from British client market they have now made the decision to promote the employment of British ski teachers with the ISTD qualification. They have remarked that they would like to employ 250, one for each of the ESF schools in France. During discussions with the French, it has been mentioned that there are only 270 registered ISTD's most of whom already work in France. Discussions continue with the suggestion of including ISIA qualified ski teachers. Of course we will come back to you all with news of how these discussions continue.

Gareth Roberts
Alpine Director

Snowboard Director – Annual Report 2008 – 09

I seem to have written this in my last few reports, but I believe that this will be my final report whilst still acting as Snowboard director!

First, I would like to congratulate Ben Kinnear for his successful appointment as the new snowboard director. Ben will take over the role as from the next AGM. If any of you, the members, wish to meet Ben or myself to discuss snowboarding within the organisation, we will both be present at the next AGM in Hemel Hempstead on 10th October, 2009.

Ben has been a member of BASI from a young age and has progressively moved through the qualifications over the years to be selected as a trainer at the last trainers' selection. Ben has managed to juggle a successful career in snowsports Instruction whilst studying for a University degree in Aberdeen. Now that Ben's studies are over, his focus is directed 100% towards snowboarding. He is an invaluable asset to BASI and I wish him all the very best in his future role as Snowboard director.

Below is a summary of snowboarding over the past 12 months.

The new format of a two-week technical module for the level 3 has been well received. All candidates have appreciated the extra time to help develop the technical understanding needed at this level without having the extra pressure of the teaching module thrown at them in the second week. Being allowed practise time has helped them progress through the practice phase in a more relaxed manner. One common piece of feedback that we have received is the candidates all feel if they had attended a pre-season training course, they would have had a higher awareness of what to expect on the course and how to develop their own performance to exceed the criteria.

The new freestyle coaching module is now officially in place, with level 1 + 2 modules running through the year. Running this module is the highly seasoned and experienced Olympian, Lesley McKenna.

BASI member Jenny Jones' win at the X games in the women's slopestyle event. What can you say, total respect to Jenny. BASI snowboarding is extremely fortunate to have such high level riders entering our system and it is a credit to our product, trainers and members alike.

I hope to see many of you at this years AGM. History has shown that BASI snowboard members tend to shy away from this event, but hopefully with the added bonus of being able to ride the new indoor centre might bring a few of you out of the woodwork!

All the best

Neil

Neil McNair
Snowboard Director

Telemark Director - Annual Report 2008 - 09

Hi all,

Well we're nearly at the end of the summer and how this year has flown by. I myself have just returned from India and have been inspired to start my Telemark training ready for the coming season. Never easy getting activities that replicate Telemark actions that make the 1st week of the season less painful.

If anyone has some great Telemark Training tips please go to the BASI Telemark group on Facebook and spread the news.

There have been a couple of events throughout the summer. Matt Higginson, who is one of our very active members, organised a Telemark get together and on Sep 12th Andy Clarke has organised the Ski-a-thon, an event raising money for spinal injury and the GB Telemark Team.

The Telemark Team had a great season last year and the selection this year has seen some new members on the squad, so we wish them all the best for the coming season.

I have been continuing with my assistance, as have some of the trainers, in the development of the BASI courses and European equivalence. This is a complex issue that keeps changing and never seems to move forward, due to European influences. We are going in the right direction though.

Enjoy the rest of the summer and if you're contemplating a Telemark course this season and need some advice, feel free to get in touch on the Facebook group.

This is my last end of term report, I hope to continue to be your representative after the next elections or wish to offer my support to my successor.

Get on the wobble boards!

Roger Palin
Telemark Director

International Director Annual Report 2008 – 09

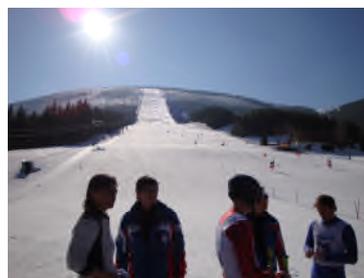
The season 2008-09 has been very busy on the international side.
The main events of the season are listed below

- 3rd - 7th of March - Ski Teacher World Championship, Maribor – Slovenia.
More details are in the BASI News Issue 94; the results of the competitions are on the ISIA website at the address www.isiaski.org/en/4/wm.html
- 18th – 22nd of April - Interski General Assembly 2009, St. Anton – Austria.
The AGM of Interski 2009 was focused on the main event due to happen in 2011, in St. Anton.
All the last news from the Organising Committee can be found at the address www.interski-2011.com/index-en.php

ISIA Test

This season ISIA run a pilot test and three official speed tests.

- 25th of November 2008 – Pilot test, Davos, Switzerland
The Pilot test was held in order to verify and validate the formula to be used for all the ISIA test.
- 3rd of April - 1st Official ISIA Speed Test, Špindlerův Mlýn – Czech Republic.
Racer at the start: 34
Racer passing the test: 6
- 8th of April - 2nd Official ISIA Speed Test, St. Moritz – Switzerland.
Racer at the start: 33
Racer passing the test: 22
- 1st of May - 3rd Official ISIA Speed Test, Zermatt – Switzerland.
Racer at the start: 48
Racer passing the test: 30



The ISIA is similar in the main concept to the Eurotest, but it is slightly different in the way reference time and gap are calculated.

The following, from the ISIA regulations, describes how it works in reality:

The ISIA ski technique test consists of a giant slalom carried out in compliance with the FIS rules.

The GS should have a base time of 50 sec (+/-10%).

The vertical drop must be minimum 250, maximum 400 metres.

The reference skiers are racers (men) who achieved 50 FIS points (+/-10%) in the current or past winter season.

At least 2 reference skiers will race at the beginning and at the end of the race.

The reference time is the average of the four reference skier times.

The gap limit is 12.5% of the reference time for men and 17.5% for women.

No more than 80 people can run in the same course, if there are more than 80 people attending the same day, different courses must be set.

For those having passed or aiming to pass the Eurotest there is no problem: ISIA accepts the Eurotest as the same as the ISIA Test.



- 12th – 15th of May 2009 – IV Russian National Snowsports Instructors' Championships, Moscow – Russia.

More details are in the BASI News Issue 95; the results of the competitions are on the ISIA website at the address <http://www.isiaski.org/en/4/moskau.html> .

- 9th of June 2009 – ESF presentation at the Ice Bar, London.
ESF announced the last June that 200 ESF ski schools are now hoping to recruit ISTD British instructors; this is a great achievement confirming the high reputation the BASI instructors have abroad.

- 21st of July 2009 – Meeting of the ISIA Technical Committee, Klotten - Switzerland.
Attending: Hans Breitfuss, Riet R. Campell, Vittorio Caffi , Mario Fabretto, Jan Kindschi, Eduardo Roldan.

The meeting was held in order to summarise the results of the last season and to plan the next one. In 2009-10 ISIA will start the Technical Controls in order to verify the education system of each member being compliant to the ISIA Minimum Standards.

In 2010 there will be also two Technical events: the first one is planned to be in Bulgaria – 14th-15th of January 2010, Teaching kids - and the second one in Oberstdorf – 17th-19th of March 2010, Cross-country skiing.



If you have any question on the subjects above, please do not hesitate to contact me on the BASI members area.

Vittorio Caffi
International Representative

Board of Management 2008/09

Chairman – Andrew Lockerbie
Adaptive Director – Jane Stevens
Alpine Director – Gareth Roberts
Nordic Director – Vacant
Snowboard Director – Neil McNair
Telemark Director – Roger Palin
Financial Director – Alan Stewart
Legal Director/Vice Chairman – Simon McCombe (stood down July 2009)
Marketing Director – Julian Griffiths
Member's Ombudsman – Danny McCabe (stood down April 09)
Trainers Director – Les Ward
Secretary – Shona Tate
International Representative – Vittorio Caffi (co-opted)

Continuing Directorships

POSITION	INCUMBENT	
Chairman	Andrew Lockerbie	
Adaptive Director	Jane Stevens	
Alpine Director	Gareth Roberts	
Financial Director	Alan Stewart	

Uncontested Directorships

POSITION	NOMINEE	NOMINATED BY	SECONDED BY
Member's Ombudsman	Robbie Young	Andrew Lockerbie	Jane Stevens
Nordic Director	Heathley Clarke	Nicola Parsons	Guy Beaumont
Snowboard Director	Benjamin Kinnear	Neil McNair	Steve Bramfitt
Secretary	Shona Tate	Restanding	Restanding
Trainers Director	Les Ward	Restanding	Restanding

Contested Directorships

POSITION	NOMINEE	NOMINATED BY	SECONDED BY
Legal Director	Stephen Gottfeldt	Rory Burton	Alison Gibb
Legal Director	Coral Riddell	Simon McCombe	Ian Anderson
Marketing Director	Julian Griffiths	Restanding	Restanding
Marketing Director	Andi McCann	Shona Tate	Dave Renouf
Telemark Director	Roger Palin	Restanding	Restanding
Telemark Director	Joe Beer	Andy Salter	Mo Duffy

Non Contested Director Vacancies

Members Ombudsman



Robbie Young – *BASI Alpine Level 2 Instructor*

I have been involved within the Snowsport industry for the last 30 years.

My first involvement with BASI was in 1978 when I received my first licence. I learnt to cross country & alpine ski while serving in the Army for 12 years. After leaving the army I became employed by Cairdsport ski school in Aviemore where I held the position of assistant ski school manager. I work for Cairdsport for the next 7 years teaching skiing in the winter season & watersports in the summer.

I then left to take up a position with Salomon GB where I still work today; 25 years on.

I am very involved within the Adaptive ski world. I'm a Trustee on the Disability Snowsport UK board, I hold the position as Vice Chairman. One of my responsibilities as one of the Trustee's is to oversee the financials & technical requirements of the British Disabled ski team.

I feel I have the skills required to fulfil the position of Members Ombudsman as I am not involved directly with BASI but have a background knowledge of the organisation. I am impartial and can see things from both perspectives but have very strong opinions about the organisation being run fairly and responsibly.

Robbie Young

Nordic Director



Heathley Clarke – *BASI Nordic Level 3 ISIA & Alpine Level 1 Master of Business Administration (MBA)*

This is a great opportunity to represent Nordic on the Board of BASI, and one to which I would give my very best dedication and commitment, not only for the future of the membership, but the promotion of Nordic for everyone. As a recently qualified ISIA I understand the BASI Nordic structure and the areas therein that deserve attention, including how Nordic can demonstrate itself as an exciting, demanding but growing discipline of Snowsport.

I would combine my position as Nordic Director with my other two passions: teaching Nordic Fitness Sports - both on and off-snow – and, supporting organisations through strategic and change management consulting. Both allow me the opportunity to transfer knowledge, give professional advice, and ensure development of client potential. As Nordic Director I would adopt the same approach, and: be visible, listen, communicate, challenge, and promote.

I look forward to delivering the needs of Nordic at BASI.

Heathley Clarke

Snowboard Director



Benjamin Kinnear – *BASI Snowboard ISTD*

My name is Ben Kinnear and I am applying for the role of Snowboard Director for this coming term. If you can take the time to read this proposal - and agree that my appointment would help to represent the Snowboard Member's best interests – then please take the time to vote in my favour.

I have experienced BASI from first inductions, over various courses and now through content delivery, in a relatively short period of time – giving me a thorough understanding of member's impressions and experiences at all levels.

I am a hard working person, looking forward to serving BASI Snowboard members as best I can at National, European and International level. The continual development of the sport of snowboarding calls for a responsive and adaptable BASI Snowboard Membership. Changing demands for snowboard instruction and coaching are an exciting and ongoing challenge. BASI Snowboard Members have the opportunity now to teach and coach on a huge variety of terrain and surfaces, across a wide range of countries and to an enormous range of clients and athletes. I regard this ability to reflect snowboarding's development and large scope as important to BASI Snowboarding's success.

Snowboarding and teaching is my first passion. Having worked for Red Bull in sport promotion to students, a snowboard-specific school from its birth and been lucky enough to ride and teach worldwide, I feel motivated and very ready for this role. Balancing an economics degree with a large amount of snowsport industry experience has given me what I believe to be great preparation and a work ethic I intend to utilise whilst representing the members of BASI.

By addressing the numerous features of the sport - for example the industry, management, athletic and tourism aspects - I would hope to help continue improve BASI snowboarding's role, partnerships, image and involvement within snowsport and more specifically the snowboard industry sector.

Above all, I would like to help BASI and the Snowboard Membership be industry leaders as excellent Snowboard Instructor and Coach providers. I value a supportive framework to current and new members, at every Instructor and Coach level and location.

Ben Kinnear

Secretary to the Board of Management



Shona Tate – *BASI Alpine Level 4 ISTD*

Having served the BASI Board of Management for the last five years I would like to continue to do so so that I can help see in the new BOM members and provide some consistency within the Board moving forwards. We have had a very active 5 years with many challenges and changes for the Association. The Association is moving in a very dynamic and powerful way both Nationally & Internationally, there is a need for experienced board members to help keep driving it forwards to 2010 and beyond.

I hope that I will be given the opportunity to help carry this on.

Shona Tate

Trainers Director



Les Ward – *BASI Alpine Level 4 ISTD & Telemark Instructor*

Why do I want do I want to stand as Trainers Director again. Well very simple put being the most senior trainer I feel I know what the role of the trainer and their needs as well as knowing the product we deliver very well I can put that point across to the board of management.

I'm fair and have a willingness to listen to what all the trainers have to say and can pass that on to the training manager Sean who is more than willing to listen and things do change from this, we have improved amazingly over the last 2 years and feel that is because we as trainers have confidence in Sean and we can all see development within the training department.

Les Ward

Contested Director Vacancies

Legal Director



Stephen Gottfeldt - *BASI Alpine Level 4 ISTD*

I have been a BASI member since the age of 16 and have witnessed an enormous amount of positive change within our organisation domestically and particularly internationally. I believe I have the ability to help the organisation continue on this path and welcome this opportunity to further my service to BASI by representing members' interests in the legal advisory role. Since being called to the Bar in 2005 I have worked for a multinational company in the city in the field of lawyers' professional indemnity insurance; concurrently involved in voluntary legal advisory work at the Royal Courts of Justice. I have since become director of the ESI in Châtel, a ski school of some 20 instructors and am politically active within the Syndicat International des Moniteurs de Ski. I have been a trainer for the past 3 seasons and am looking forward to increasing my contribution to our cutting-edge organisation.

Stephen Gottfeldt

Legal Director



Coral Riddell – *BASI Alpine Level 2 Instructor*

Passionate about snowsports and with a background in law, I am keen to contribute to the Board of Management. As such I consider that the role of Legal Director may be an appropriate fit. I am a BASI 2 Instructor who is enthusiastic about teaching on both snow and artificial surfaces and have a passion for skiing whenever and wherever I can. As a part time Instructor I am sensitive to the challenges that face those who cannot make snowsport their full time career and so I would also be keen to reflect that element of the membership. In my day to day role as a lawyer I report regularly to management teams providing them with strategic advice and I am keen to assist the Board wherever I can most usefully do so. I previously acted as Company Secretary for Snowsport Scotland assisting the board with legal and policy matters.

Coral Riddell

Marketing Director



Julian Griffiths – *BASI Alpine Level 4 ISTD*

Julian is re standing for a second term

Marketing Director



Andi McCann – *BASI Alpine Level 4 ISTD*

My name's Andi McCann

No stranger to BASI since qualifying in 1982, I have had the honour of being an Alpine Trainer for 16 years. During this time with BASI I have been a member of the Interski Demo Team from 1993 and was chosen as Team Coach from 2001 to 2011.

I would like to be considered for the Marketing Directors position, BASI is a vibrant and dynamic Association that has always been in the forefront of Worldwide skiing developments. At each Interski Congress we deliver our structure and system to the World, many countries show interest in our evolution and this gives us great strength in the International political scene.

The foundation and history I have within many Sports on snow, water and tarmac I believe have given me more than sufficient tools to bring to the table for BASI.

Looking forward in aiming to get BASI into 'top gear'! For the future.

Andi McCann

Telemark Director



Roger Palin - *BASI Telemark & Alpine Level 3 ISIA*

Well I can hardly believe that 3 years have shot by already.

I have enjoyed my first term as the Telemark Director and I will be standing again in order to continue some of the projects I have started.

The main ones being the assisting BASI in getting Telemark Teacher recognized internationally. This is a slow process but is still moving forward.

The development of the next Telemark manual is crucial to give those attending the Telemark modules for a clear and concise reference guide. Resources are being collected and getting a dedicated team together is crucial.

I have recently set up a BASI Telemark Facebook group and I hope that communication within Telemark will start to improve. I want this group to be a focal point where we can share thoughts, ideas, training tips, sell gear etc.

I look forward to being your Director for my second term.

Roger Palin

Telemark Director



Joe Beer – *BASI Telemark Level 3 ISIA & Alpine Level 4 ISTD*

Having been a telemark trainer now for some 10 years I feel it's time I put myself into the position of helping develop telemark and myself by putting myself in the firing line and taking on something to get the teeth into.

If successful in becoming telemark director, I will be a voice for the tele membership and will put forward their ideas! My idea is to give tele an image that although is part of the alpine set up has an identity of it's own.

Another major area is to develop resources within telemark that are sorely missing at the moment.

Joe Beer

Board of Management Director Positions Voting Slip

How to Vote – (Votes to be received by 9th October 2009)

By email to: roz@basi.org.uk

By post to: BASI (AGM), Morlich House, 17 The Square, Grantown-on-Spey, Morayshire, PH26 3HG

Or, in person at: The BASI AGM at The Snow Centre, Hemel Hempstead on 10th October 2009 12-1pm

Legal Position

In accordance with the current constitution (7.2) all full and life BASI members are entitled to vote for one of the following nominations for the position of Legal Director on the Board of Management. Please tick on one boxes only.

Stephen Gottfeldt

Coral Riddell

Marketing Position

In accordance with the current constitution (7.2) all full and life BASI members are entitled to vote for one of the following nominations for the position of Marketing Director on the Board of Management. Please tick on one boxes only.

Julian Griffiths

Andi McCann

Telemark Position

In accordance with the current constitution (7.2) all full and life BASI Telemark members are entitled to vote for one of the following nominations for the position of Telemark Director on the Board of Management. Please tick on one boxes only.

Roger Palin

Joe Beer

Voting Slip for Board of Directors Position

(Please note all full & life members can vote for the Legal & Marketing positions but only Telemark members can vote for the Telemark position)

How to Vote – (Votes to be received by 9th October 2009)

By email to: roz@basi.org.uk

By post to: BASI (AGM), Morlich House, 17 The Square, Grantown-on-Spey, Morayshire, PH26 3HG

Or, in person at: The BASI AGM at The Snow Centre, Hemel Hempstead on 10th October 2009, 12-1pm

Member Name.....

Membership Number.....

Qualification.....

Amendments to Articles of Association

- Introduction "SC 278963" will be added.
- Article 1 In paragraph 2 "1985" shall be deleted. The words "(as defined in Section 2 of the Companies Act 2006) insofar as they apply to the Company" shall be inserted.
- In paragraph 8 the word "section 741" will be replaced by "section 250" and the "Companies Act 1985" shall be substituted by "Companies Act 2006".
- In paragraph 13 the words "Section 352" will be replaced by "113 of the Companies Act 2006".
- In paragraph 18 the following words will be added "but excluding any statutory modification thereof not in force when these regulations become binding on the company".
- Article 2 (a) (i) The word "qualifications" will be replaced by "licence".
- Article 3 The word "recommended" will be replaced by "approved" and the words "and shall be approved by ordinary resolution passed by the members of the Company or by written resolution of the members in general meeting" will be deleted.
- Article 8 "A member may resign from membership of the Company at any time by giving at least seven days notice in writing to the company" will be replaced by "A member may resign at any time from membership of the Company by giving at least seven clear days notice in writing to the Company".
- Article 11 The paragraph "The Company shall in the autumn of each year (except in exceptional circumstances) hold a general meeting as its annual general meeting in addition to any other general meetings held in that year and shall specify the meeting as such in the Notice calling it. Not more than fifteen months shall elapse between the date of one annual general meeting of the Company and that of the next. The annual general meeting shall be held at such time and place as the Directors shall determine" will be removed.
- This will be replaced by the words "The directors may, whenever they think fit, call general meetings in accordance with the provisions of the act".
- Article 12 The paragraph will be removed, this will be replaced by "General meetings may also be convened on requisition of at least 20 full or life members of the Company and the Board shall forthwith proceed to convene a general meeting in accordance with the provisions of the Act".
- Article 13 Paragraph 1 The words "annual", "and an extraordinary general meeting" will be removed. The words "by a majority of the members having ninety-five per cent of the total voting rights" will be added.
- (a) Will be removed.
- (b) Will be removed.
- Paragraph 2 The words "and, in the case of an annual general meeting, shall specify the meeting as such" will be removed.
- Article 15 The number "25" will be replaced by "12".
- Article 20 The words "or by proxy" will be added.

- Article 23 The words “representative” will be replaced by the word “proxy”. The words “annual/extraordinary” will be removed.
- Article 28 The word “annual” will be removed.
- Article 30 In the first sentence the words ”the term of” shall be added before 3 years and the words “unless they retire or are removed from office during such period of time” shall be added.
- Article 32 The number “303” will be replaced by the number “168”.
- Article 34 (f) The number “303” will be replaced by the number “168”.
- Article 74 (ii) (6) will be removed.

Voting for the passing of a Special Resolution to adopt the new Articles of Association to be done by the completion of the following 2 pages by Full & Life Members.

BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED

Company Number: SC278963

A Private Company limited by Guarantee

**Written Resolution of British Association of Snowsport Instructors Limited
(the "Company")**

Pursuant to Chapter 2 of Part 13 of the Companies Act 2006, the Directors of the Company propose the resolution below is passed as a special resolution (the "**Special Resolution**"):-

Adoption of New Articles of Association

"THAT the articles of association in the form of the draft produced and initialled by the Chairman of the Board for the purposes of identification be and are hereby adopted as the new articles of association of the Company in substitution for its existing articles of association."

Agreement

Please read the notes at the end of this document before signifying your agreement to the Special Resolution.

I, the undersigned, being a person entitled to vote on the above Special Resolution, hereby irrevocably agree to the Special Resolution.

.....
Signed

.....
Print Name

.....
Membership Number

Date:

Notes

1. If you agree to the Special Resolution, please indicate your agreement by signing and dating this document where indicated above and returning it to the Company using one of the following methods:-
 - (a) **by hand:** by delivering the signed copy to British Association of Snowsport Instructors (BASI) Morlich House, 17 The Square Grantown-on-Spey, Morayshire, Scotland, PH26 3HG to arrive no later than the 8th October 2009.
 - (b) **by post:** by returning the signed copy to British Association of Snowsport Instructors (BASI) Morlich House, 17 The Square Grantown-on-Spey, Morayshire, Scotland, PH26 3HG to arrive no later than the 8th October 2009.
 - (c) **by e-mail:** by attaching a scanned copy of the signed document to an e-mail and sending it to: Roz McDonald roz@basi.org.uk please enter "BASI Articles – Written Resolution" in the e-mail subject box. to arrive no later than the 8th October 2009.

If you do not agree to the Special Resolution, you do not need to do anything: you will not be deemed to agree if you fail to reply.

2. Once you have indicated your agreement to the Special Resolution, you may not revoke your agreement.
3. If you are signing this document on behalf of another person under a power of attorney or other authority, please also send a copy of the relevant power of attorney or authority when returning this document.

Company Registration No. SC278963 (Scotland)

The British Association of Snowsport Instructors Limited

(A Company Limited By Guarantee)

Directors' Report and Financial Statements

For The Year Ended 31 May 2009

**THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED
(A COMPANY LIMITED BY GUARANTEE)**

COMPANY INFORMATION

Directors

Andrew Lockerbie
Neil R McNair
Gareth Roberts (Appointed 25 November 2008)
Alan Stewart
Leslie Ward
Erin Stevens (Appointed 25 November 2008)
Simon McCombe
Roger Palin
Julian Griffiths

Company number SC278963

Registered office

17 Morlich House
The Square
Grantown-on-Spey
Morayshire
PH26 3HG

Auditors

Johnston Carmichael
66 Tay Street
Perth
PH2 8RA

Bankers

Bank of Scotland plc
Main Road
Aviemore
Inverness-shire
PH22 1RH

Solicitors

Morisons
Erskine House
68 Queen Street
Edinburgh
EH2 4NN

Masson Cairns LLP
Strathspey House
Grantown-on-Spey
PH26 3EQ

THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED (A COMPANY LIMITED BY GUARANTEE)

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Balance sheet	7
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THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED (A COMPANY LIMITED BY GUARANTEE)

FINANCIAL REVIEW FOR THE YEAR ENDED 31 MAY 2009

Over the past year the association has seen our CEO leaving, a move into our new headquarters and a worldwide recession. However we have had a very positive experience, we are cash positive with an increase in the membership (over 5000) and the number of course places taken throughout the whole year.

For the short term I have provided management consultancy services through my independent business. This has enabled the organisation to settle whilst we moved into our new headquarters in Grantown on Spey. The Management team and Board have now formulated a 5 year plan. We are now running our own coaching and level 1 courses throughout the UK as well as abroad. We have teamed up with Snowsport Scotland to run joint courses throughout Scotland on the artificial slopes. We are organising the employment of a new CEO for 2010.

Nearly 300 candidates have been through the new coaching course and along with the increase of the number of BASI Centres of Excellence in the UK we have seen a steady growth, particularly in England, of the Level 1 courses.

We have increased our profile by contracting a public relations company - Media Contact Services and completed a rebranding of the logo and produced our own brand manual.

The move into the new office went very smoothly with a low over spend of £20,000 on the total renovation cost of £222,190.

We are showing a small loss of £3,714 which keeps the association in a very strong position. We have a positive cash balance and currently have a reserve of which £90,000 is set aside and allocated to the Interski team and congress in 2011 and future trainers uniforms 2011. Our aim is to increase this further, to keep the association on a sound financial footing.

The position of the year has been achieved after charging costs associated with the following:

- Renovation of the Headquarters in Grantown on Spey
- Departure of the CEO
- Sponsorship of Snowsport GB for £38,000

To summarise, out-with the above costs, we have cut costs and increased income, with initiatives such as joining up with our European Business partners ICE and New Generation to provide the BASI's Gap Year product. We are continuing to reduce costs by looking at more efficient working practice particularly in processing our resources.

Andrew Lockerbie
Chairman

THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED (A COMPANY LIMITED BY GUARANTEE)

DIRECTORS' REPORT FOR THE YEAR ENDED 31 MAY 2009

The directors present their report and financial statements for the year ended 31 May 2009.

Principal activities

The principal activity of the company is the training of snowsport instructors.

The company is limited by guarantee and does not have a share capital.

Directors

The following directors have held office since 1 June 2008:

Andrew Lockerbie	
Derek Norman Tate	(Resigned 25 November 2008)
Fiona Janice Young	(Resigned 25 November 2008)
Daniel S McCabe	(Resigned 26 April 2009)
Neil R McNair	
Gareth Roberts	(Appointed 25 November 2008)
Alan Stewart	
Leslie Ward	
Erin Stevens	(Appointed 25 November 2008)
Simon McCombe	
Roger Palin	
Julian Griffiths	

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED
(A COMPANY LIMITED BY GUARANTEE)**

**DIRECTORS' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 MAY 2009**

Statement of disclosure to auditor

The directors confirm that;

(a) so far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware, and

(b) they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

On behalf of the board

.....
Andrew Lockerbie
Director
.....

THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED (A COMPANY LIMITED BY GUARANTEE)

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED

We have audited the financial statements of The British Association of Snowsport Instructors Limited for the year ended 31 May 2009 set out on pages 4 to 13. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of the directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 1, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 May 2009 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

**THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED
(A COMPANY LIMITED BY GUARANTEE)**

**INDEPENDENT AUDITOR'S REPORT (CONTINUED)
TO THE MEMBERS OF THE BRITISH ASSOCIATION OF SNOWSPORT
INSTRUCTORS LIMITED**

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements and the directors' report in accordance with the small companies regime.

Steven Menzies (Senior statutory auditor)
for and on behalf of Johnston Carmichael

.....

Chartered Accountants
Statutory Auditor

66 Tay Street
Perth
PH2 8RA

THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED
(A COMPANY LIMITED BY GUARANTEE)

PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31 MAY 2009

	Notes	2009 £	2008 £
Turnover		1,257,332	1,195,164
Cost of sales		(786,918)	(961,765)
Gross profit		470,414	233,399
Administrative expenses		(814,638)	(632,434)
Other operating income		334,651	318,097
Operating loss	2	(9,573)	(80,938)
Other interest receivable and similar income		6,435	39,501
Loss on ordinary activities before taxation		(3,138)	(41,437)
Tax on loss on ordinary activities	3	(576)	5,267
Loss for the year	10	(3,714)	(36,170)

**THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED
(A COMPANY LIMITED BY GUARANTEE)**

**BALANCE SHEET
AS AT 31 MAY 2009**

	Notes	2009		2008	
		£	£	£	£
Fixed assets					
Tangible assets	4		691,736		495,274
Current assets					
Stocks		43,373		65,616	
Debtors	5	26,296		66,770	
Cash at bank and in hand		257,835		356,746	
			327,504		489,132
Creditors: amounts falling due within one year	6	(241,807)		(193,741)	
Net current assets			85,697		295,391
Total assets less current liabilities			777,433		790,665
Creditors: amounts falling due after more than one year	7		(9,065)		(13,583)
Provisions for liabilities	8		-		(5,000)
			768,368		772,082
Capital and reserves					
Profit and loss account	10		768,368		772,082
Members' funds			768,368		772,082

These financial statements have been prepared in accordance with the special provisions applicable to companies subject to the small companies regime within Part 15 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Approved by the Board for issue on

.....
Andrew Lockerbie
Director

THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2009

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

1.2 Turnover

Turnover represents amounts receivable for snowsport instructor training courses and tests and the occasional sale of club merchandise.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Land and buildings Freehold	2% straight line
Land and buildings leasehold	period of lease
Plant and machinery	25% straight line
Computer equipment	33% straight line
Office fixtures fittings and equipment	20% straight line
Motor vehicles	25% straight line

1.4 Stock

Stock is valued at the lower of cost and net realisable value.

1.5 Pensions

The company operated a defined contribution scheme for the benefit of its Chief Executive. Contributions payable are charged to the profit and loss account in the year they are payable.

1.6 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

1.7 Other income

Subscriptions are accounted for on a cash basis. Membership income is non-refundable.

1.8 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

**THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED
(A COMPANY LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 MAY 2009**

2 Operating loss	2009	2008
	£	£
Operating loss is stated after charging:		
Depreciation of tangible assets	59,238	23,778
Loss on disposal of tangible assets	-	400
Auditors' remuneration	5,500	5,500
Directors' emoluments	24,905	-
	<u> </u>	<u> </u>

Included in directors' emoluments are payments to third parties for the services of directors of £24,905 (2008 - £nil).

3 Taxation	2009	2008
	£	£
Domestic current year tax		
U.K. corporation tax	576	749
Adjustment for prior years	-	(6,016)
	<u> </u>	<u> </u>
Current tax charge/(credit)	<u> </u>	<u> </u>

**THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED
(A COMPANY LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 MAY 2009**

4 Tangible fixed assets	Land and buildings	Plant and machinery	Office fixtures fittings and equipment	Computer equipment	Motor vehicles	Total
	£	£	£	£	£	£
Cost						
At 1 June 2008	446,263	24,033	15,780	48,061	28,048	562,185
Additions	222,190	4,364	13,413	15,733	-	255,700
At 31 May 2009	668,453	28,397	29,193	63,794	28,048	817,885
Depreciation						
At 1 June 2008	7,164	15,168	5,140	32,427	7,012	66,911
Charge for the year	29,563	9,052	5,342	8,269	7,012	59,238
At 31 May 2009	36,727	24,220	10,482	40,696	14,024	126,149
Net book value						
At 31 May 2009	631,726	4,177	18,711	23,098	14,024	691,736
At 31 May 2008	439,099	20,323	10,640	4,176	21,036	495,274

The net book value of other tangible fixed assets includes £10,995 (2008 - £16,492) in respect of assets held under finance leases or hire purchase contracts. The depreciation charge in respect of such assets amounted to £5,497 (2008 - £5,047) for the year.

5 Debtors	2009 £	2008 £
Trade debtors	1,486	30,809
Other debtors	24,810	35,961
	26,296	66,770

**THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED
(A COMPANY LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 MAY 2009**

6 Creditors: amounts falling due within one year	2009	2008
	£	£
Net obligations under finance leases	4,518	4,037
Trade creditors	54,921	70,013
Taxation and social security	7,639	7,029
Other creditors	174,729	112,662
	<u>241,807</u>	<u>193,741</u>

The aggregate amount of secured liabilities due within one year is £4,518 (2008 £4,037).

7 Creditors: amounts falling due after more than one year	2009	2008
	£	£
Net obligations under finance leases	<u>9,065</u>	<u>13,583</u>

The aggregate amount of secured liabilities due after one year is £9,065 (2008 £13,583).

8 Provisions for liabilities and charges

	Other
	£
Balance at 1 June 2008	5,000
Profit and loss account	(5,000)
Balance at 31 May 2009	<u>-</u>

The provision relates to the tri-annual Interski conference in 2011. The company is obliged to send representatives to the conference.

9 Pension costs

Defined contribution

	2009	2008
	£	£
Contributions payable by the company for the year	<u>2,230</u>	<u>5,351</u>

**THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED
(A COMPANY LIMITED BY GUARANTEE)**

**NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 MAY 2009**

10 Statement of movements on profit and loss account

	Profit and loss account £
Balance at 1 June 2008	772,082
Loss for the year	(3,714)
	<hr/>
Balance at 31 May 2009	768,368
	<hr/> <hr/>

11 Financial commitments

At 31 May 2009 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 May 2010:

	2009 £	2008 £
Operating leases which expire:		
Within one year	392	1,568
Between two and five years	1,878	1,878
	<hr/>	<hr/>
	2,270	3,446
	<hr/> <hr/>	<hr/> <hr/>

12 Capital commitments

At 31 May 2009 the company had capital commitments as follows:

	2009 £	2008 £
Authorised but not contracted for	-	226,788
	<hr/> <hr/>	<hr/> <hr/>

13 Control

The British Association of Snowsport Instructors Limited is a company limited by guarantee and is wholly owned by its members. The members elect a representative Board who are responsible for the employment of the Chief Executive. The Chief Executive has overall responsibility for the handling of the company's affairs including business and financial management. During the year the role of Chief Executive was considered no longer necessary by the Board of Directors.

THE BRITISH ASSOCIATION OF SNOWSPORT INSTRUCTORS LIMITED (A COMPANY LIMITED BY GUARANTEE)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MAY 2009

14 Related party transactions

The company received subscriptions of £278,363 (2008 - £255,681) and sold goods and services amounting to £1,284,555 (2008 - £1,225,834) to its members and directors during the year. All transactions took place at market value.

BASI Promotions Limited is a company limited by guarantee which is wholly owned by the members of the British Association of Snowsport Instructors Limited. Its loss for the year ended 31 May 2009 was £5,638 (2008 profit - £5,593) and its capital and reserves at that date amounted to £12,636 (2008 - £18,274).

During the year the company made payments of £1,905 (2008 - £22,315) and received £23,108 (2008 - £22,616) on behalf of BASI Promotions Limited. The company charged BASI Promotions Limited £14,000 (2008 - £18,000) for management services.

At the year end the company was due £8,480 from BASI Promotions Ltd (2008 - £15,683). This advance is interest free, unsecured and is repayable on demand.

Payments of £24,905 (2008 - £nil), as detailed in note 2, were made to a management consultancy business operated by Andrew Lockerbie for his services.

Company Registration No. SC194930 (Scotland)

BASI Promotions Limited

A Company Limited By Guarantee

**Directors' Report and Unaudited
Financial Statements**

For The Year Ended 31 May 2009

BASI PROMOTIONS LIMITED

A COMPANY LIMITED BY GUARANTEE

COMPANY INFORMATION

Directors	David Renouf (Appointed 25 November 2008) Andrew Lockerbie (Appointed 25 November 2008)
Secretary	W Baird
Company number	SC194930
Registered office	Morlich House 17 The Square Grantown-on-Spey PH26 3HG
Accountants	Johnston Carmichael 66 Tay Street Perth PH2 8RA
Business address	Morlich House 17 The Square Grantown-on-Spey PH26 3HG
Bankers	Bank of Scotland plc Main Road Aviemore Inverness-shire PH22 1RH
Solicitors	Morisons Erskine House 68 Queen Street Edinburgh EH2 4NN

BASI PROMOTIONS LIMITED

A COMPANY LIMITED BY GUARANTEE

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Balance sheet	4
Notes to the financial statements	5 - 7

BASI PROMOTIONS LIMITED

A COMPANY LIMITED BY GUARANTEE

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 MAY 2009

The directors present their report and financial statements for the year ended 31 May 2009.

Principal activities

The principal activity of the company during the year was the sale of videos, badges, clothing and equipment on behalf of the British Association of Snowsport Instructors Limited.

Directors

The following directors have held office since 1 June 2008:

Peter Kuwall	(Resigned 3 October 2008)
David Renouf	(Appointed 25 November 2008)
Andrew Lockerbie	(Appointed 25 November 2008)

This report has been prepared in accordance with the special provisions relating to small companies within Part 15 of the Companies Act 2006.

By order of the board

.....
W Baird
Secretary

.....

BASI PROMOTIONS LIMITED

A COMPANY LIMITED BY GUARANTEE

ACCOUNTANTS' REPORT TO THE DIRECTORS ON THE UNAUDITED ACCOUNTS OF BASI PROMOTIONS LIMITED

In accordance with our engagement letter, and in order to assist you to fulfil your duties under the Companies Act 2006, we have prepared the accounts of the company on pages 3 to 7 from the accounting records and information and explanations supplied to us.

This report is made to the company's board of directors, as a body, in accordance with the terms of engagement. Our work has been undertaken to enable us to prepare the accounts on behalf of the company's board of directors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's board of directors as a body, for our work or for this report.

We have carried out this engagement in accordance with best practice guidance issued by the Institute of Chartered Accountants of Scotland and have complied with the ethical guidance laid down by the Institute relating to members undertaking the preparation of accounts.

You have acknowledged on the balance sheet for the year ended 31 May 2009 your duty to ensure that the company has kept proper accounting records and to prepare accounts that give a true and fair view under the Companies Act 2006. You consider that the company is exempt from the statutory requirement for an audit for the year.

We have not been instructed to carry out an audit of the accounts. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the accounts.

Johnston Carmichael

.....

Chartered Accountants

66 Tay Street
Perth
PH2 8RA

BASI PROMOTIONS LIMITED
A COMPANY LIMITED BY GUARANTEE

PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31 MAY 2009

	Notes	2009 £	2008 £
Turnover		31,295	35,234
Cost of sales		(22,960)	(9,489)
Gross profit		8,335	25,745
Administrative expenses		(15,589)	(18,859)
Operating (loss)/profit	2	(7,254)	6,886
Other interest receivable and similar income		196	127
(Loss)/profit on ordinary activities before taxation		(7,058)	7,013
Tax on (loss)/profit on ordinary activities	3	1,420	(1,420)
(Loss)/profit for the year	8	(5,638)	5,593

BASI PROMOTIONS LIMITED
A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 MAY 2009

4 Tangible fixed assets

	Plant and machinery etc
	£
Cost	
At 1 June 2008 & at 31 May 2009	1,298
Depreciation	
At 1 June 2008	952
Charge for the year	87
At 31 May 2009	1,039
Net book value	
At 31 May 2009	259
At 31 May 2008	346

5 Debtors

	2009	2008
	£	£
Trade debtors	(154)	11,265
Other debtors	1,420	-
	1,266	11,265

6 Creditors: amounts falling due within one year

	2009	2008
	£	£
Amounts owed to group undertakings and undertakings in which the company has a participating interest	8,480	15,683
Taxation and social security	356	4,463
Other creditors	103	71
	8,939	20,217

7 Share capital

The company is limited by guarantee without a share capital.

BASI PROMOTIONS LIMITED

A COMPANY LIMITED BY GUARANTEE

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MAY 2009

8 Statement of movements on profit and loss account

	Profit and loss account £
Balance at 1 June 2008	18,274
Loss for the year	(5,638)
	<hr/>
Balance at 31 May 2009	12,636
	<hr/> <hr/>

9 Control

BASI Promotions Limited is a company limited by guarantee which is wholly owned by the members of the British Association of Snowsport Instructors Limited. The members elect a representative Board who are responsible for the employment of the Chief Executive. The Chief Executive has overall responsibility for the handling of the Association's affairs including business and financial management.

10 Related party transactions

During the year the company made payments of £23,108 (2008 - £22,616) and received £1,905 (2008 - £22,315) on behalf of the British Association of Snowsport Instructors Limited. The company was charged £14,000 (2008 - £18,000) by the British Association of Snowsport Instructors Limited for management services.

The balance due to the British Association of Snowsport Instructors Limited at the year end amounted to £8,480 (2008 - £15,683) and is included in creditors. This is unsecured, interest free and repayable on demand.